



April 2024

Corporate Presentation

World leader in the development and commercialization of **anticancer drugs of marine origin**



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Our vision

We are **inspired by the sea, driven by science, and motivated to improve the lives of cancer patients** by delivering novel medicines. We intend to continue to be the world leader in marine medicinal discovery, development and innovation.



Corporate Overview

Global Fully Integrated Commercial Stage Biotech

Developing marine-inspired oncology drugs

Revenue Generating & Profitable

Revenues in 2023 **€158.2m**

EBITDA 2023 **€2.1m**

Cash 2023 **€168.6m**

Market cap **~ €511mn¹**



(1) As of 2nd April 2024



3 Approved Oncology Products



Established European oncology sales force

Discovery Platform Strengthening Oncology Pipeline

Diversified pipeline with late and early stage assets

The Plan for growth

Continue delivering value to shareholders

Lurbinectedin development

- ✦ Phase 3 trials with lurbinectedin in SCLC for EU approval and confirmatory US
- ✦ Phase 2/3 trial with lurbinectedin in other indications
- ✦ Potential lurbinectedin approvals in other countries

Other drugs development

- ✦ 1 Phase 2 trial for ecubectedin enrolling
- ✦ PM534 in PoC Phase I
- ✦ PM54 in PoC Phase I

Corporate development

- ✦ Looking for in-licensing products to market
- ✦ Profitable with robust cash position

Zepzelca: Transformative for PharmaMar

License agreement in the US/Canada



\$200m
received upfront

\$100m
received approval







\$25m
received commercial
milestone

**Potential up to
\$675m**
in regulatory and
commercial milestones



- ◆ High teens to **30% Royalties** on US/Canada sales
- ◆ Phase 3 in 1L maintenance ES-SCLC in combination with Tecentriq® in collaboration with Roche. **Top-line PFS readout expected end of 2024 / early 2025.**

Pipeline – Expanding our Expertise in Oncology

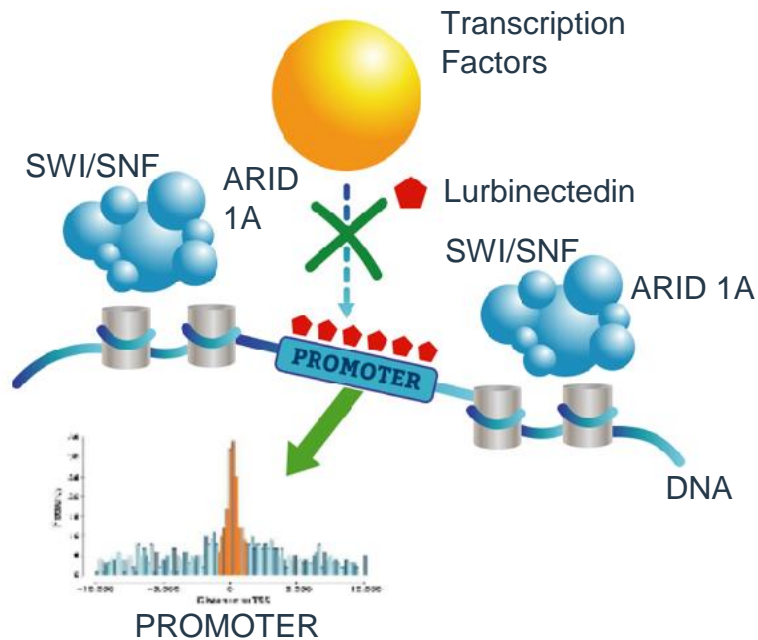
			Phase 1	Phase 2	Phase 3	Market
	Soft tissue Sarcoma	Monotherapy	2 nd /3 rd line			
	Ovarian cancer	+ PLD (pegylated liposomal doxorubicin)	2 nd /3 rd line			
	R/R Multiple Myeloma ¹	+ dexamethasone	3 rd /4 th line			
	Small cell lung cancer	Monotherapy	2 nd line US / other countries			
	Small cell lung cancer maintenance	+ atezolizumab	1 st line maintenance			 
	Small cell lung cancer	Lurbi vs. lurbi+ irinotecan vs. topotecan or irinotecan	2 nd line		LAGOON	
	Leiomyosarcoma	+ doxorubicin	1 st line	Phase IIb/III		
	Small cell lung cancer	+ irinotecan	2 nd line			
	Small cell lung cancer combo ²	+ atezolizumab	2 nd line			
	Solid tumours (basket trial)	Monotherapy				
	Soft tissue sarcoma ²	Combination radiation				
	Prostate cancer	Monotherapy				
	Solid tumours	Combination trials				
PM534	Solid tumours	Monotherapy				
PM54	Solid tumours	Monotherapy				

(1) Approved in Australia
 (2) IST – Investigator Sponsored Trial

Zepzelca – A Transcription Inhibitor Leading to Tumour Inhibition

Primary Effect

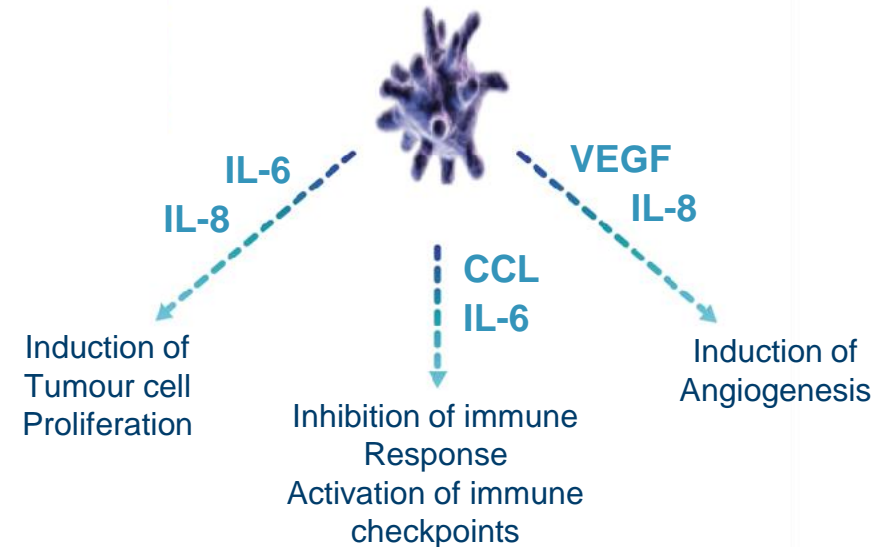
Cancer is frequently a transcriptional disease caused by deregulated oncogenic transcription factors



Secondary Effect

Marked effect on the tumour microenvironment by inhibiting the transcription and secretion of tumour-growth promoting cytokines by Tumour Associated Macrophages (TAMs)¹

Selectively inhibits active transcription of protein-coding genes through binding to promoters and irreversibly stalling elongating RNA polymerase II on the DNA template, thereby leading to double-stranded DNA breaks and apoptosis



1. Dumoulin *et al*, 2022, *Eu J of Cancer* 172; 357-366



ZEPZELCA
(lurbinectedin)

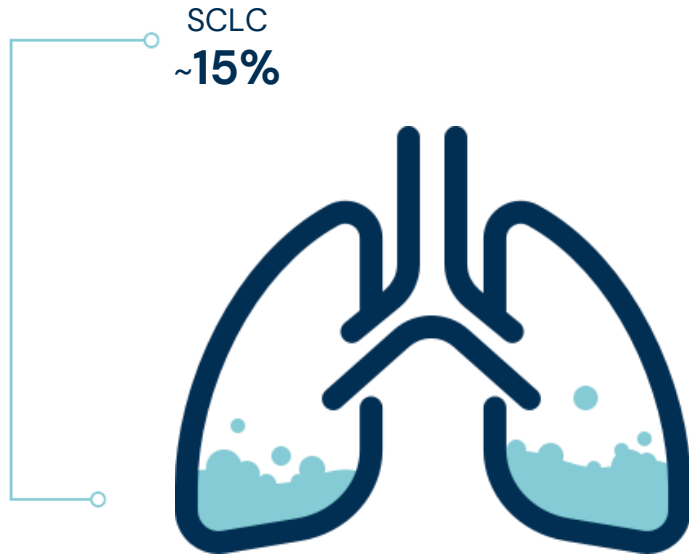
1st FDA approved drug in over **24 years**
for Relapsed Small Cell Lung Cancer
(SCLC)

Standard of Care in 2L SCLC in the US

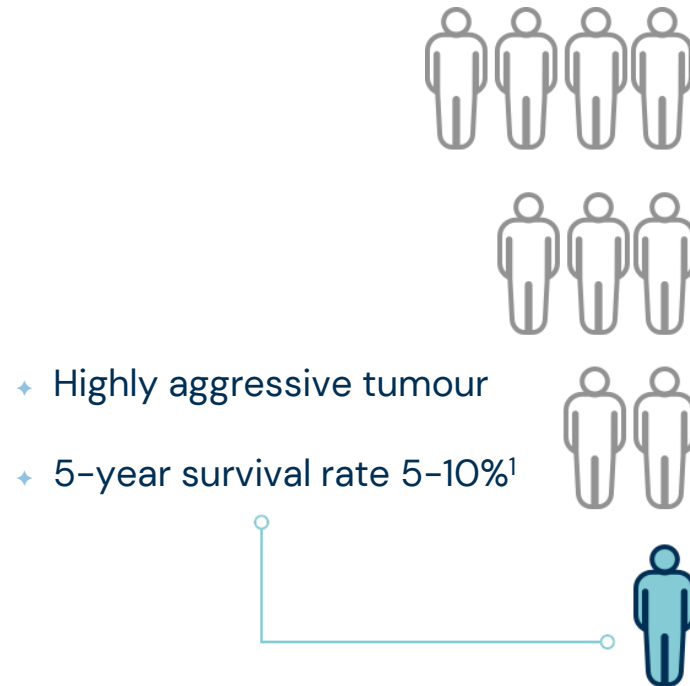
Small Cell Lung Cancer (SCLC)

A high unmet medical need

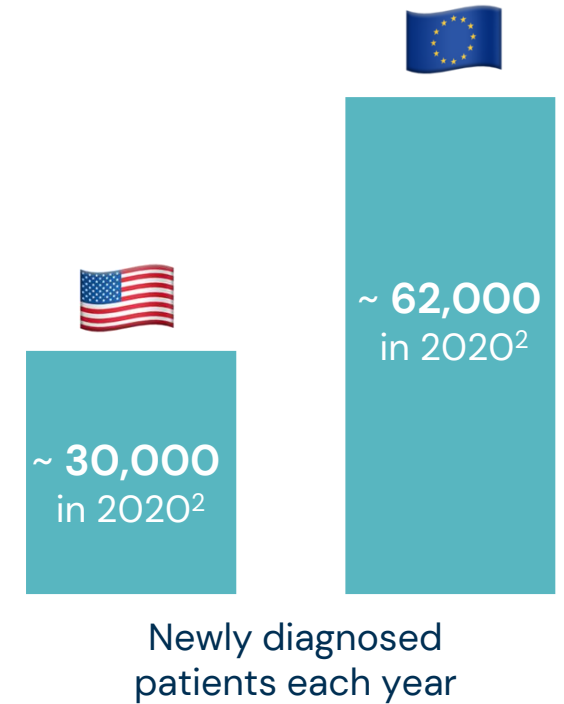
Among all Lung Cancers



Low survival rate at 5 years

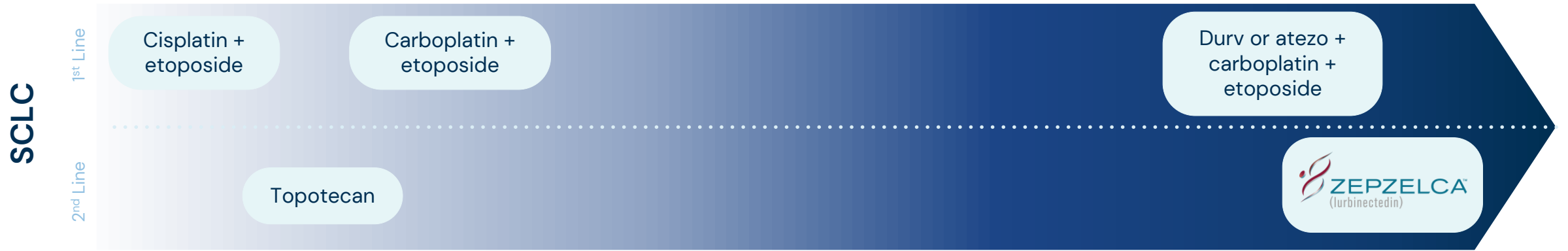


Limited treatment options in both the US and Europe



Small Cell Lung Cancer (SCLC)

Development lagging behind NSCLC; FDA approvals



Pre - 1993 1996 ← **24 years** → 2020



Zepzelca (Lurbinectedin) – The SCLC Treatment Paradigm

Strong positioning opportunity



	1 st Line	Maintenance	2 nd Line	3 rd Line		1 st Line	2 nd Line	3 rd Line
FDA Approved	<ul style="list-style-type: none"> Platinum/ Etoposide + Atezolizumab or Durvalumab 		<ul style="list-style-type: none"> Zepzelca Topotecan (sensitive) 		EMA Approved	<ul style="list-style-type: none"> Platinum/ Etoposide + Atezolizumab or Durvalumab 	<ul style="list-style-type: none"> Topotecan 	
		Subsequent Therapy					Subsequent Therapy	
NCCN Guidelines ¹			CTFI >6m <ul style="list-style-type: none"> Rechallenge Irinotecan 	CTFI <6m <ul style="list-style-type: none"> Irinotecan Rechallenge Nivo/pembro Taxane Temozolomide CAV³ Gemcitabine 	ESMO Guidelines ²		<ul style="list-style-type: none"> Lurbinectedin CAV³ Re-challenge 	

1. NCCN guidelines v2.2024
 2. ESMO guidelines Apr 13 2021
 3. CAV: cyclophosphamide, adriamycin and vincristine

Zepzelca Already Treatment of Choice in 2L SCLC

Zepzelca Demonstrated Efficacy in Sensitive and Resistant Small Cell Lung Cancer patients



In relapsed SCLC as monotherapy under accelerated approval based on Phase 2 monotherapy data¹

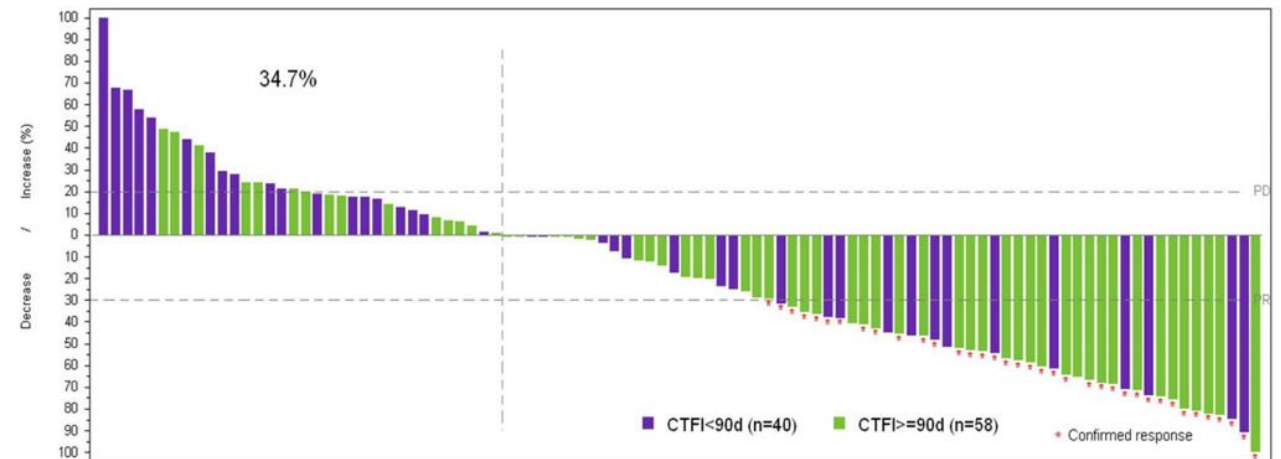
	Overall (n=105)	Resistant CTFI < 90 days (n=45)	Sensitive CTFI ≥ 90 days (n=60)
ORR (confirmed responses), median (95% c.i.)*	35.2% (26.2–45.2)	22.2% (11.2–37.1)	45.0% (32.1–58.4)
Duration of response (months), median (95% c.i.)	5.3 (4.1–6.4)	4.7 (2.6–5.6)	6.2 (3.5–7.3)
Disease Control Rate %**, (95% c.i.)	68.6 (58.8–77.3)		

* Tumour assessments performed every 2 cycles until cycle 6 and every 3 cycles thereafter

** Disease Control Rate: Response or SD

CTFI – Cancer Therapy-Free Interval

Decrease in tumour size in **65%** patients²



1. Trigo J. *et al* – Lurbinectedin as second-line treatment for patients with small-cell lung cancer: a single-arm, open-label, phase 2 basket trial; Lancet Oncology 2020
2. Adapted from Luis Paz-Ares Presentation – ASCO 2019

Zepzelca Already Treatment of Choice in 2L SCLC

Low rate of AEs and manageable hematological safety profile despite low use of G-CSF ^{1,2}

Safety: Related or Unknown Adverse Events

Overall (n=105)	n (%)
AEs	89 (84.8)
- Grade ≥3	36 (34.3)
SAEs	11 (10.5)
AEs leading to death	0 (0.0)
AEs leading to treatment discontinuation	2 (1.9)
Dose delays treatment related	21 (22.1*)
Dose reductions #	25 (26.3*)
G-CSF	23 (21.9)
Transfusions (red blood cells and/or platelets)	10 (9.5)

* Per protocol: dose had to be reduced in case of grade 4 neutropenia

Based on 95 patients who received ≥2 cycles of treatment

Treatment Related (or Unknown) Adverse Events (AEs) (>5% or Gr 3-4)

	Overall (n=105)	Gr 1-2 n (%)	Gr 3-4 n (%)
Hematological AEs *	Neutropenia	6 (5.7)	24 (22.9)
	Anemia	2 (1.9)	7 (6.7)
	Thrombocytopenia	2 (1.9)	5 (4.8)
Non-Hematological AEs	Febrile neutropenia	-	5 (4.8)
	Fatigue	54 (51.4)	7 (6.7)
	Nausea	34 (32.4)	-
	Decreased appetite	22 (21.0)	-
	Vomiting	19 (18.1)	-
	Diarrhea	13 (12.4)	1 (1.0)
	Constipation	10 (9.5)	.
	Pneumonia	-	2 (1.9)
	Alanine aminotransferase increased *	-	2 (1.9)
	Skin ulcer	-	1 (1.0)

* Lab abnormalities associated with a specific treatment, were considered a SAE, or were reasons for dose reduction or treatment delay

Zepzelca: Pathway to 2nd line in SCLC by EMA and Full Approval by FDA

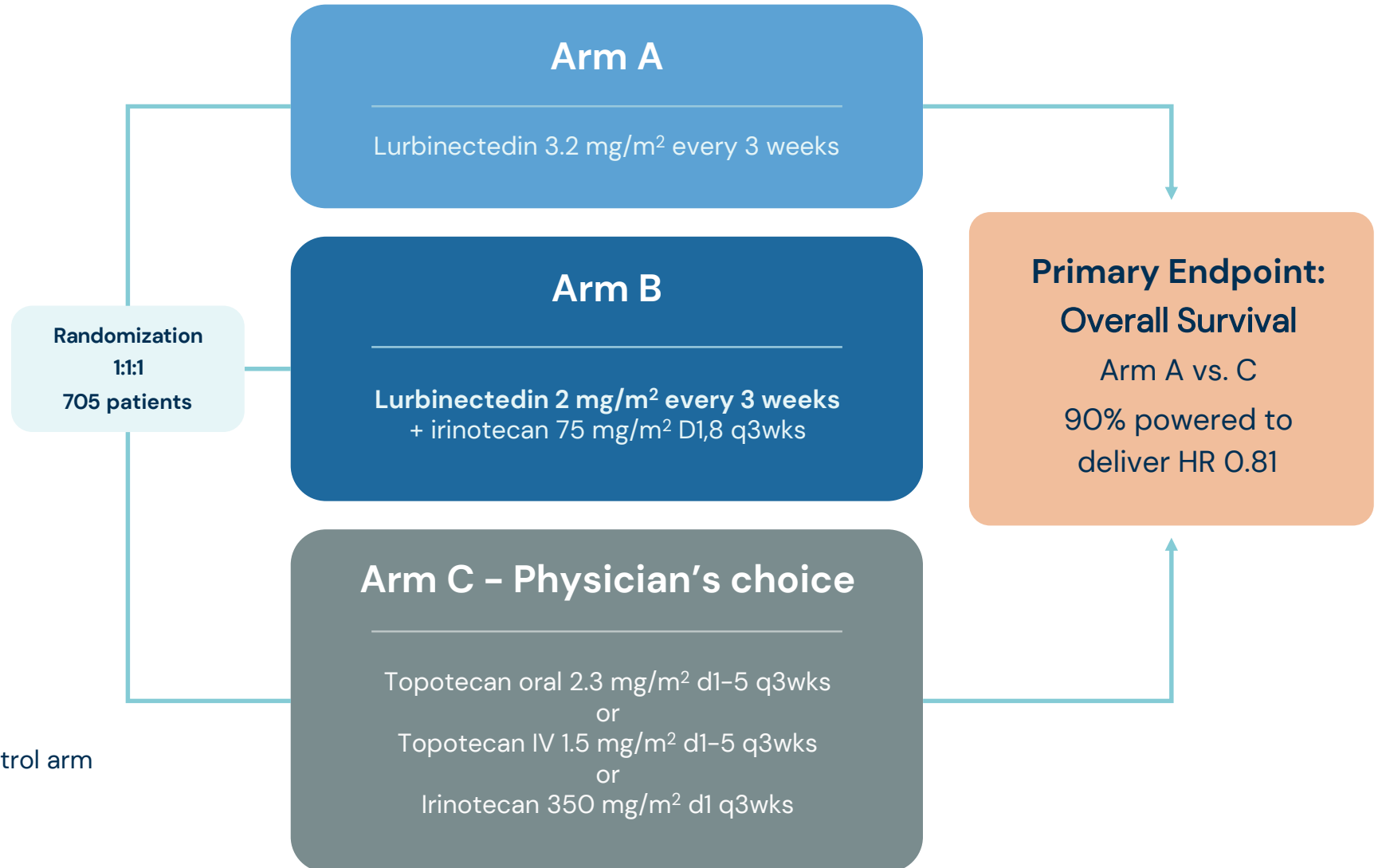
Phase 3 (LAGOON) randomized trial



- ◆ Relapsed SCLC
- ◆ One prior platinum containing regimen
- ◆ CTFI ≥ 30 days
- ◆ ECOG 0-2

Stratification Factors

- CTFI (≥ 90 days, <90 days)
- Prior PD-L1/PD-1 (Y/N)
- LDH ($> \text{ULN}$ or $\leq \text{ULN}$)
- CNS involvement (Y/N)
- Investigator's preference of the control arm



1. NCT05153239





Positioning LAGOON for success

- 70% of patients to have had prior IO. There is no evidence of additive or synergistic benefit for control arm. For lurbinectedin, there are data from different trials.
- In a prior trial, **we allowed stable brain mets**. Partly due to protocol violations this proved the worst subgroup, HR 1.2911. In LAGOON, patients will have scans to confirm CNS mets are stable at worst.
- Topotecan is a difficult to tolerate drug with inconvenient iv dosing of 5 days out of 7 which introduces patient selection biases. In LAGOON, **the allowance of oral topotecan is expected to allow for recruitment of worse PS patients**, where lurbinectedin has been shown to be efficacious and well tolerated.



ZEPZELCA
(lurbinectedin)

1st line–Maintenance Study in SCLC

SITC 2021

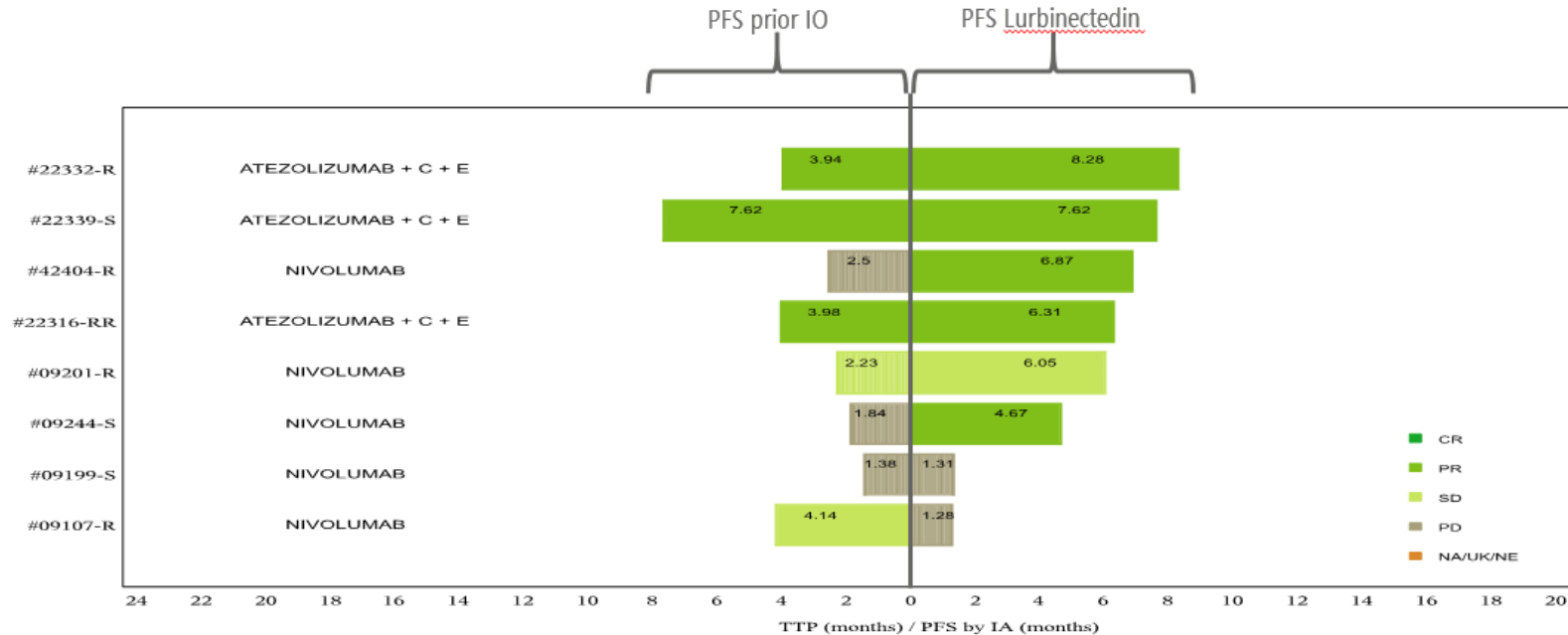
Combo with IO delivers efficacy not seen for either drug as single agent

Response	N=26
CR	7.7% (2)
PR	50% (13)
ORR	57.7% (15)
SD	26.9% (6)
DCR	84.6%
PD	11.5% (3)
mPFS (8 censored)	4.93m (3.37-7.47m)

- Phase I open label dose ranging trial in pts who had progressed on platinum. ECOG 0-1
- Full dose atezo (1200 mg) + lurbi 2.5mg/m² (n=5) followed by lurbi 3.2mg/m² (n=21, full dose)

Lurbinectedin: evidences of additive/synergistic benefit with or post IO

LURBI AFTER IO: BASKET TRIAL SUBSET PFS TO PRIOR IO AND PFS AFTER LURBINECTEDIN¹



Basket trial: 6 of 8 had lurbi PFS \geq PFS with prior IO including 5 CRs, 2 of which happened in 2L post PD

Source: Paz-Ares, L *et al*. Efficacy and safety profile of lurbinectedin in 2nd-line SCLC patients: Results from a phase II single-agent trial. ASCO 2019

Lurbinectedin: First-line maintenance positioning

Phase 3 trial for first line-maintenance SCLC

Induction Phase

Maintenance Phase



✦ Extensive-stage SCLC (ES-SCLC)

Atezolizumab +
carboplatin +
Etoposide
690 patients

Randomization
1:1

Atezolizumab 1,200 mg q3wk
+
lurbinectedin 3.2 mg/m²
q3wk

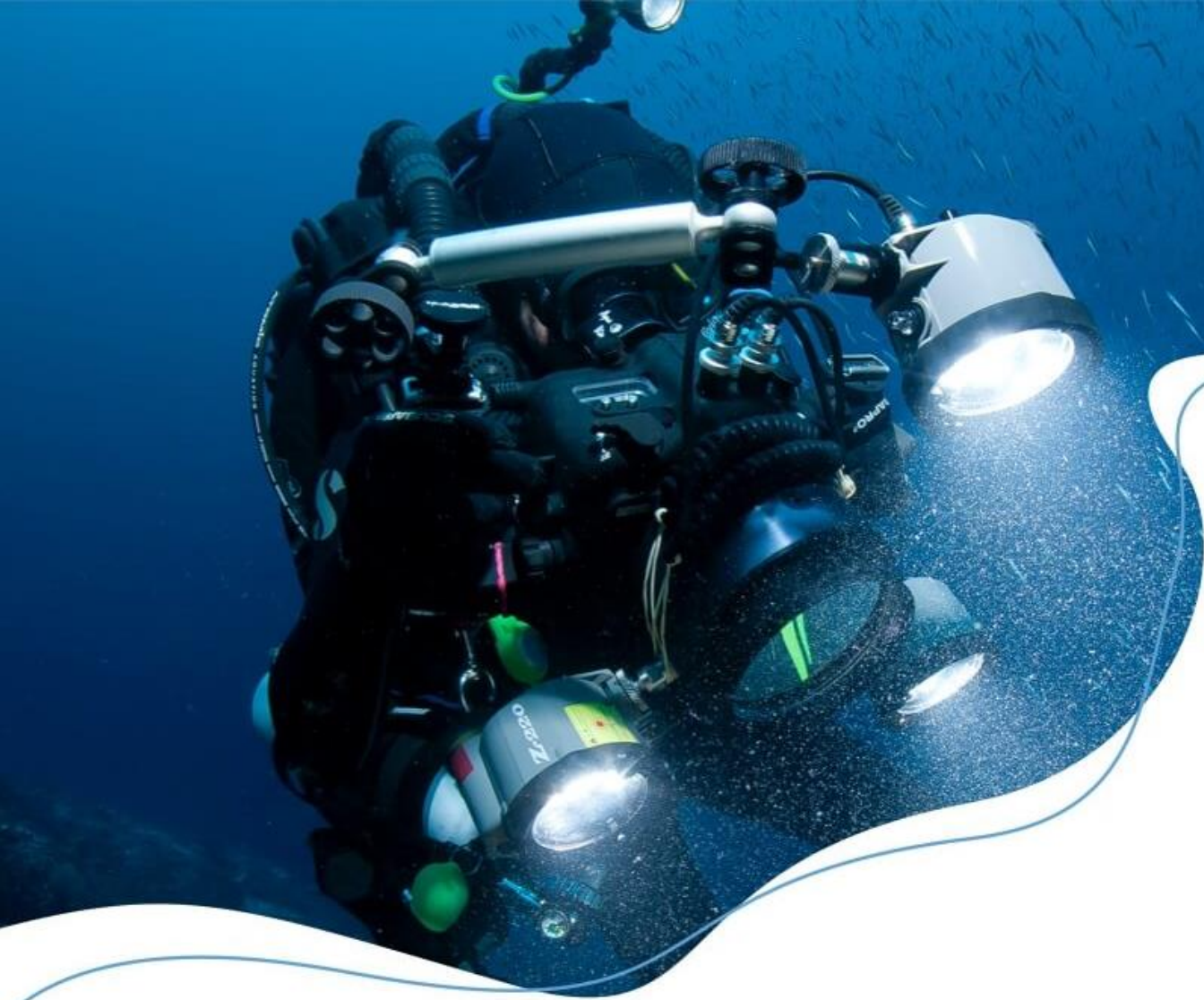
Endpoints:

Co-Primary:
IRC-assessed PFS, OS

Secondary:
PFS; ORR, DOR, etc.

Atezolizumab 1,200 mg q3wk

1. NCT05091567
2. IRC=Independent Review Committee



ZEPZELCA
(lurbinectedin)

Leiomyosarcoma

Leiomyosarcoma

Incidence and treatment paradigm

One of the most common soft tissue sarcoma (STS) accounting for ~ 10%-20% of all STS



Incidence

~2,100⁽¹⁾ in USA

	1 st Line	2 nd Line
FDA Approved	<ul style="list-style-type: none"> ✦ Doxorubicin ✦ Ifosfamide 	<ul style="list-style-type: none"> ✦ Trabectedin ✦ Pazopanib
NCCN Guidelines		<ul style="list-style-type: none"> ✦ Dacarbazine ✦ Ifosfamide ✦ Gemcitabine based regimen



Incidence

and ~4,500⁽²⁾ in Europe

	1 st Line	2 nd Line
EMA Approved	<ul style="list-style-type: none"> ✦ Doxorubicin ✦ Ifosfamide 	<ul style="list-style-type: none"> ✦ Trabectedin ✦ Pazopanib
ESMO Guidelines		<ul style="list-style-type: none"> ✦ Gemcitabine+ docetaxel ✦ Dacarbazine-gemcitabine

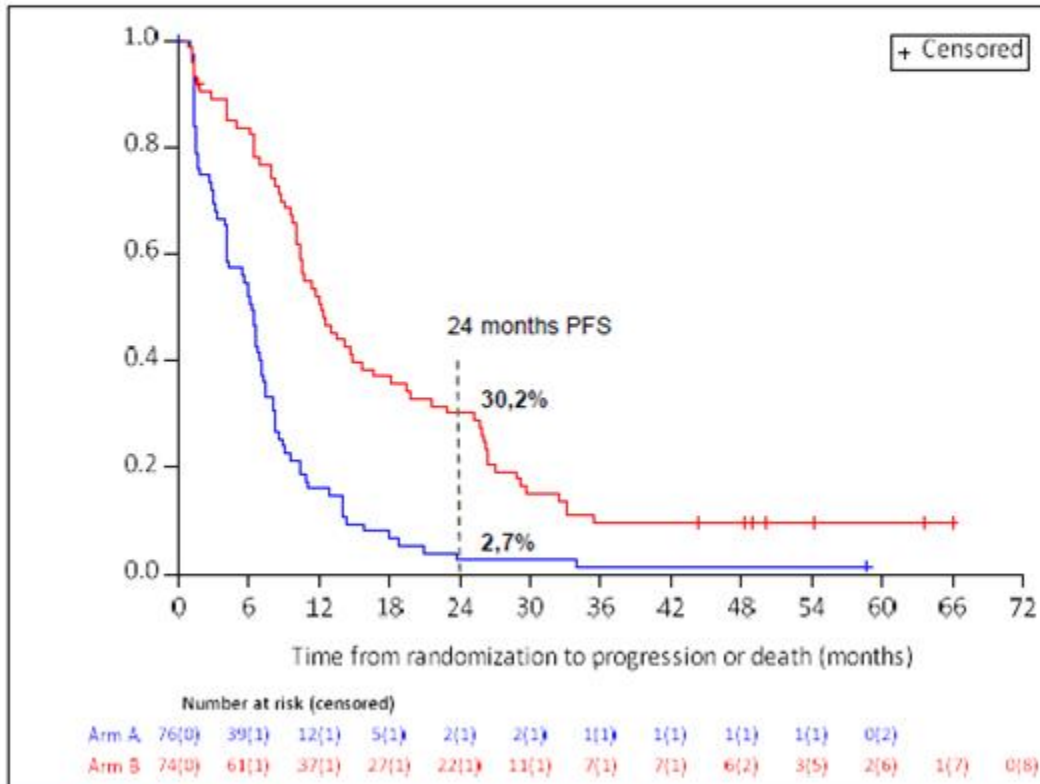
1. The American Cancer Society
2. ESMO Sarcoma guidelines 2021

Leiomyosarcoma

Randomized P3 comparing doxorubicin +/- trabectedin in 1L metastatic or unresectable LMS

Updated PFS-RECIST

LMS-04 study



Median follow-up : 55 months

	Arm A Doxorubicin (N = 76)	Arm B Doxorubicin + Trabectedin (N = 74)
Events, n (%)	74 (97.4%)	66 (89.2%)
Median PFS, months	6.21	12.19
2-year PFS rate, %	2.7	30.2
HR 0.37 [95%CI = 0.26-0.53]; P = <0.0001		

63% reduction in risk of disease progression or death for Trabectedin + Doxorubicin vs Doxorubicin alone

Leiomyosarcoma

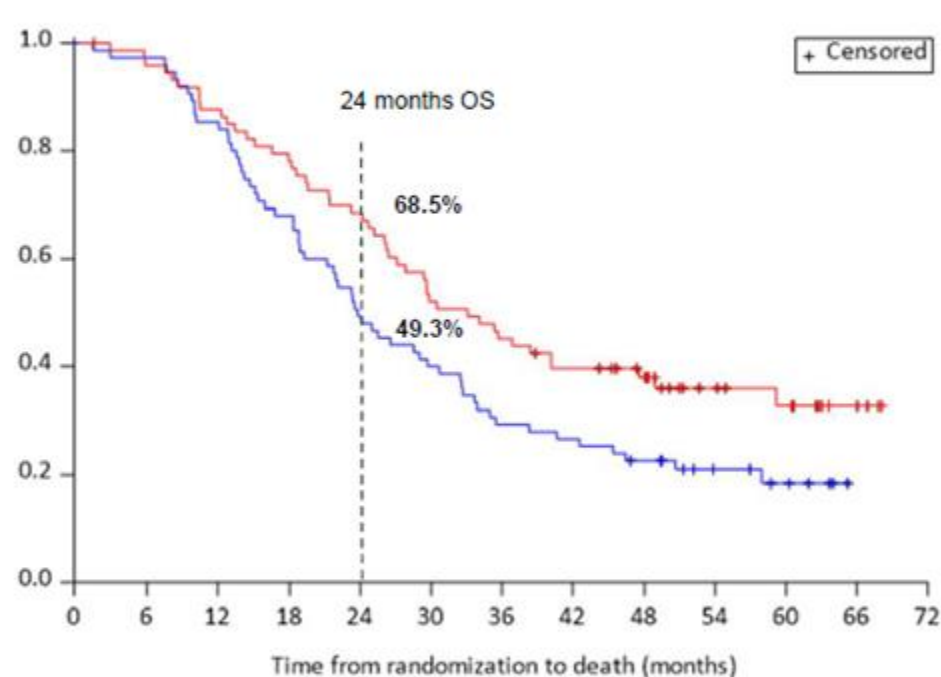
Randomized P3 comparing doxorubicin +/- trabectedin in 1L metastatic or unresectable LMS (BICR)

Overall Survival

Median Follow-up : 55 months



LMS-04 study



	0	6	12	18	24	30	36	42	48	54	60	66	72
Number at risk (censored)	76(0)	73(1)	64(1)	51(1)	37(1)	30(1)	22(1)	20(1)	16(2)	10(7)	5(11)	0(16)	
Arm A	76(0)	70(1)	64(1)	57(1)	50(1)	38(1)	33(1)	28(2)	23(6)	13(15)	10(17)	4(23)	0(27)
Arm B	76(0)	73(1)	64(1)	51(1)	37(1)	30(1)	22(1)	20(1)	16(2)	10(7)	5(11)	0(16)	

	Arm A Doxorubicin (N = 76)	Arm B Doxorubicin + Trabectedin (N = 74)
Events, n (%)	60 (78.9)	47 (63.5)
Median OS, months	23.78	33.08
2-year OS rate, %	49.3	68.5
HR 0.65 [95% CI = 0.44-0.95]; P = 0.0253		

35% reduction in risk of death for
Trabectedin + Doxorubicin
vs Doxorubicin alone

Zepzelca (lurbinectedin)-Leiomyosarcoma

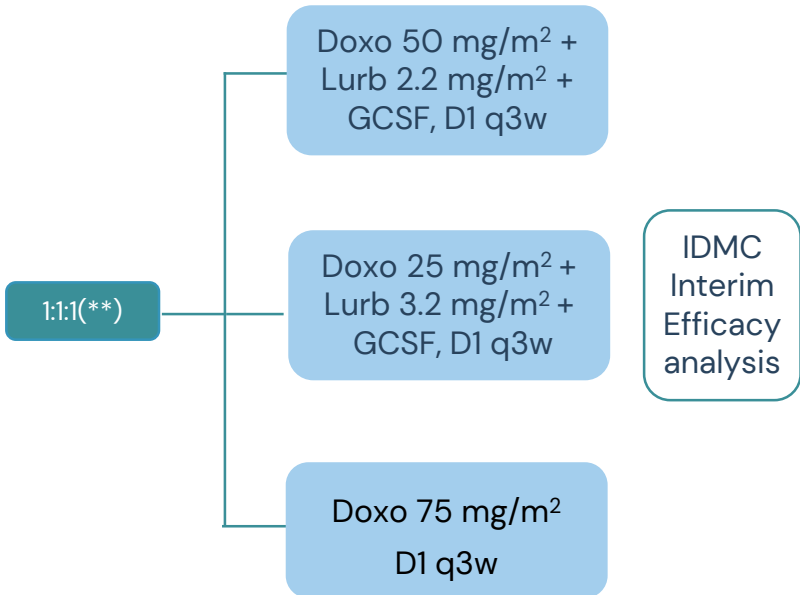
Phase IIb/III adaptive trial

- Metastatic Uterine/ST LMS
- No prior chemo
- ECOG 0-1

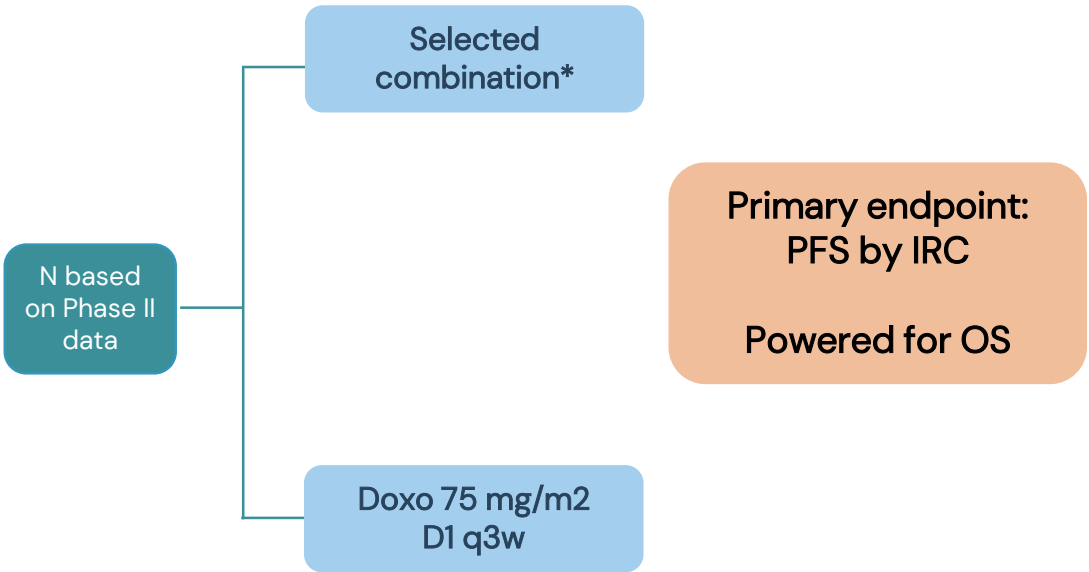
Stratification:

- Uterine vs ST
- Time from dx(< / >12m)
- Lung mets only yes/ no

Phase IIb



Phase III



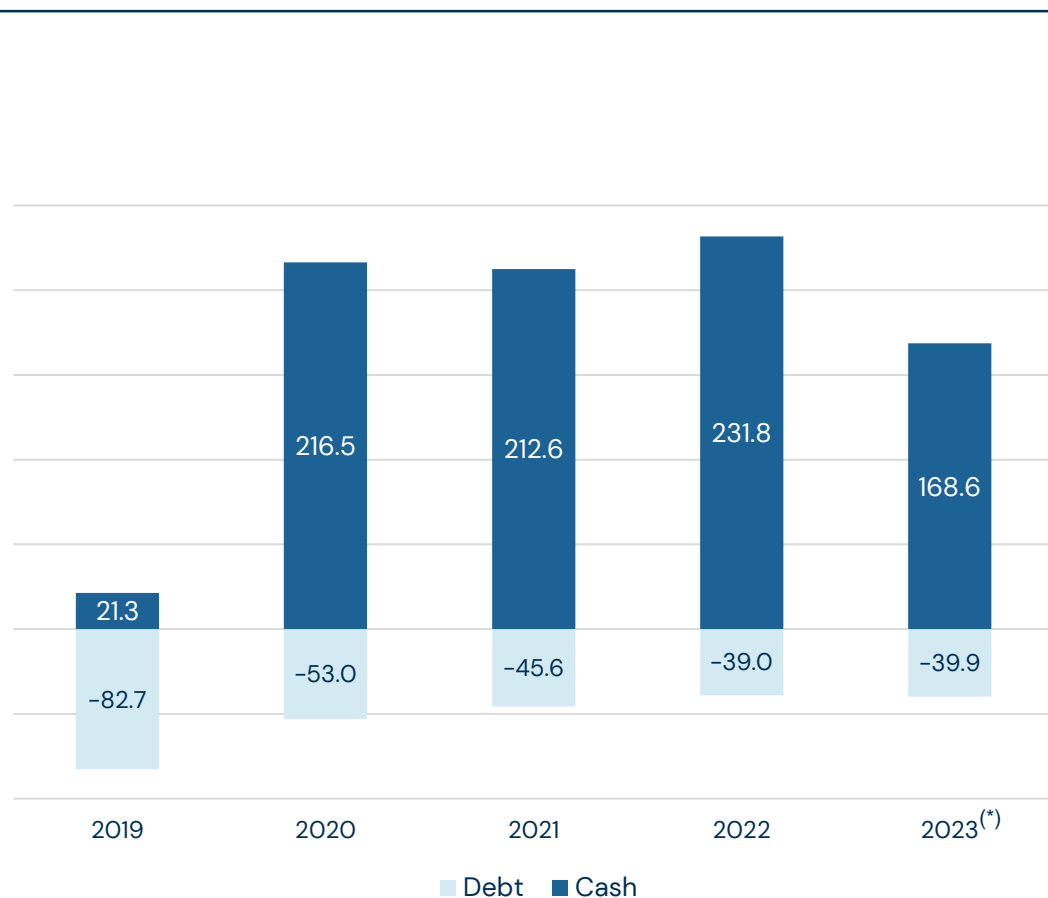
(*) Treatment may continue until PD, tox or up to a maximum cumulative dose of doxo of 450mg/m² (continuing lurbi 3.2mg/m² D1 q3w in experimental arms)

(**) Cohort sizes to be finalized by IDMC as trial evolves

Financials

Profitable and solid and stable financial position

Robust cash position (€ mn)



Historical revenues evolution (€ mn)

	2021	2022	2023 ^(*)
Recurring revenues	164.8	155.9	123.7
Oncology sales	118.9	100.7	70.7
Other sales	4.9	4.9	1.2
Royalties	41.0	50.3	52.3
Non-recurring revenues	65.0	40.4	34.1
License agreements	64.8	40.2	33.6
Other	0.2	0.2	0.5
Total revenues	229.8	196.3	158.2

^(*) First full year of generics of trabectedin in the European market.

Key Events Catalyst Calendar



Zepzelca approved in Switzerland for SCLC



Potential lurbinectedin approvals and launches in other countries

Ongoing

Lurbi + Irinotecan Phase 2 topline data

2024

Potential in-licensing

Ongoing

IMforte PFS top line data

~YE24/1Q25

Building the Next Phase of Growth

2021-2026

Profitable Biotech with **3 commercial assets** and cash to support growth

Strong Zepzelca I.P. exclusivity period

Financial strength allows broadening and accelerating R&D engine

Zepzelca expected **approvals/launches** in EMA and non-EMA countries

Leveraging proven oncology platform in **new indications**

Fuel leading EU sales

2021 – 2026 Objectives

- ◆ Lurbinectedin in 3 Phase 3 trials; potentially 2 filed for approval
- ◆ Potential approvals of lurbinectedin in 1L maintenance and 2L (US, EMA)
- ◆ In-licensed assets adding to revenue in Europe
- ◆ Ecubectedin in Phase 2/3 trials
- ◆ 2 new assets in the clinic

A vibrant underwater scene featuring a diverse coral reef. The water is a deep, clear blue, and sunlight filters down from the surface, creating a shimmering effect. Numerous orange and yellow fish are swimming throughout the scene, some in small schools and others individually. The coral is varied in shape and color, including branching, brain, and table corals. The overall atmosphere is bright and lively.

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