



November 2022

# Corporate Presentation

World leader in the development and commercialization of anticancer drugs of marine origin



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# Management Team

We are inspired by the sea, driven by science, and motivated to improve the lives of cancer patients by delivering novel medicines. We intend to continue to be the world leader in marine medicinal discovery, development and innovation.



D. José María Fernández, Ph.D  
Chief Executive Officer and  
Chairman of the Board



Luis Mora  
Managing director



Pascal Besman  
Chief Operating Officer  
PHM US



José Luis Moreno  
Director Capital Markets  
and Investor Relations

# Corporate Overview

Global Fully Integrated  
Commercial Stage Biotech

Developing marine-inspired  
oncology drugs

Revenue Generating &  
Profitable

Revenues in 2021	€230m
EBITDA 2021	€97.7m
Cash 1H22	€250m
Market cap	€1.1Bn <sup>1</sup>



3 Approved Oncology  
Products



Established European oncology  
sales force

Discovery Platform  
Strengthening Oncology  
Pipeline

Diversified pipeline with late-  
stage asset and 2 early-stage  
assets about to enter the clinic

# The Plan for Growth

## On Track to Deliver Value to Shareholders

### Lurbinectedin development

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- ✦ Phase 3 trial with Lurbinectedin in SCLC for EU approval and confirmatory US
- ✦ Phase 3 trial with Lurbinectedin in other indications
- ✦ Potential Lurbinectedin approvals in other countries

### Other drugs development

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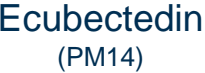
- ✦ 2 Phase 2 trials for Ecubectedin enrolling
- ✦ 2 new compounds to enter Phase 1

### Corporate development

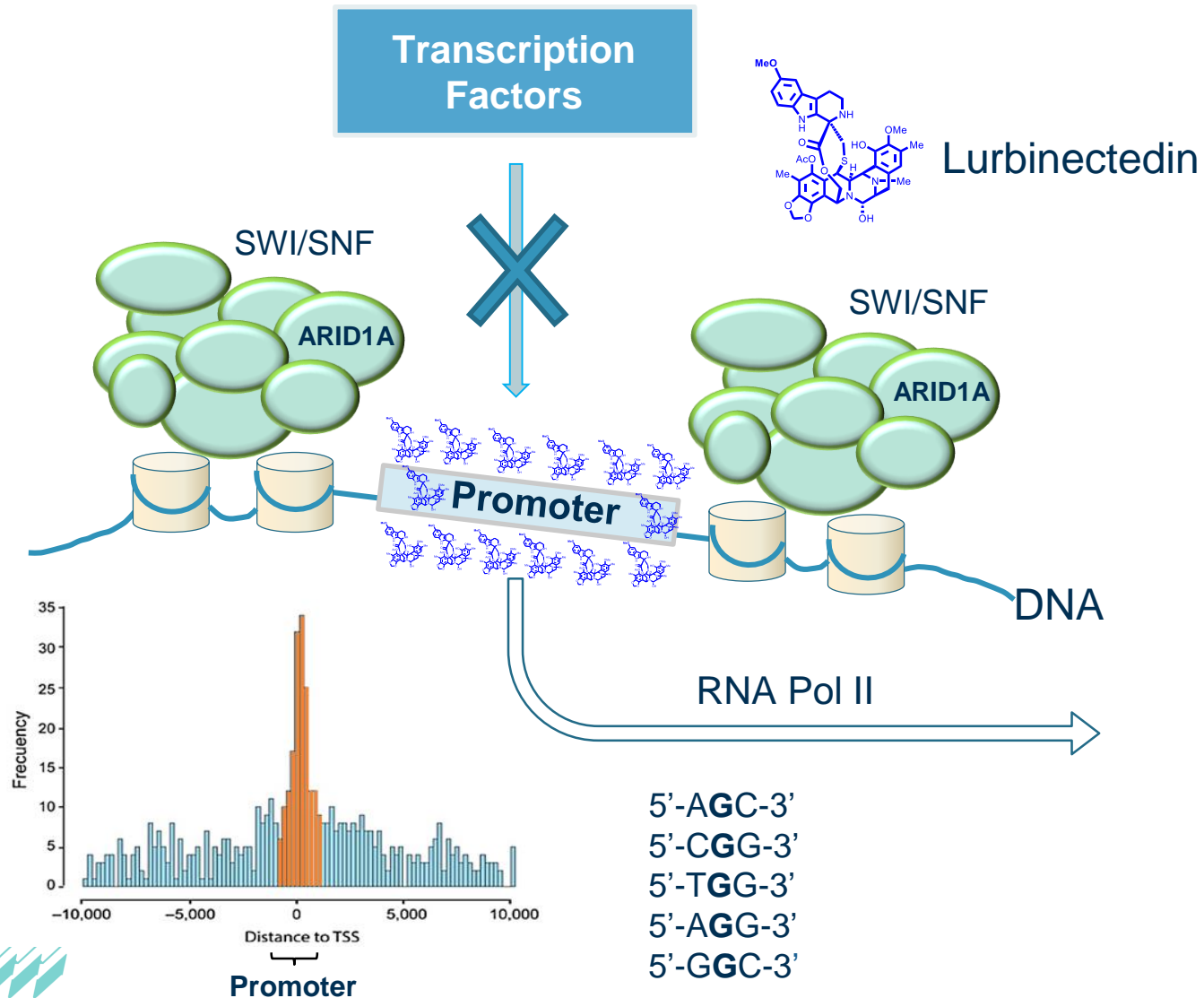
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- ✦ Looking for in-licensing products to market in EU
- ✦ Profitable with robust cash position

# Pipeline – Expanding our Expertise in Oncology

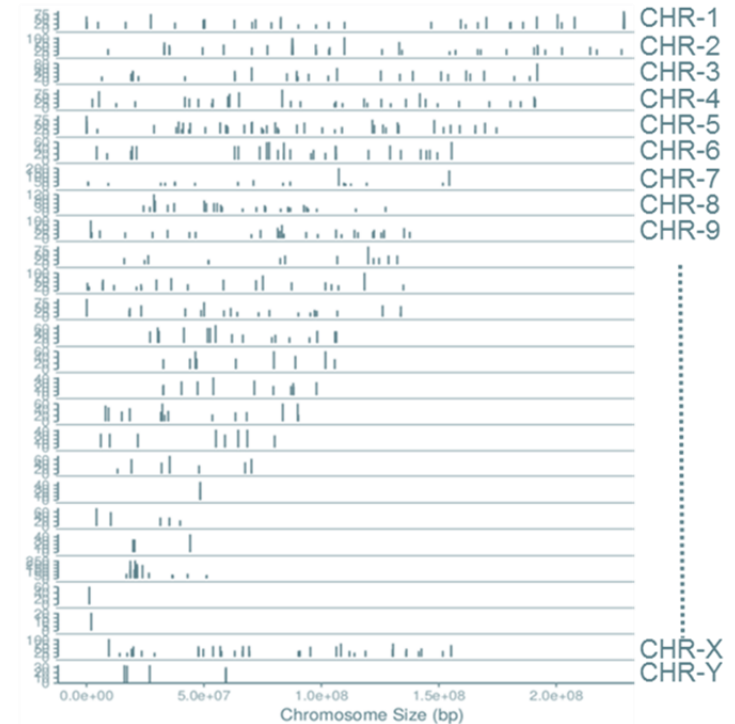
				Phase 1	Phase 2	Phase 3	Market
	Soft tissue sarcoma	2 <sup>nd</sup> /3 <sup>rd</sup> line	Monotherapy	▶			
	Ovarian cancer	2 <sup>nd</sup> /3 <sup>rd</sup> line	+ Doxil (PLD)	▶			
	R/R Multiple Myeloma <sup>1</sup>	3 <sup>rd</sup> /4 <sup>th</sup> line	+ dexamethasone	▶			
	Small cell lung cancer	2 <sup>nd</sup> line US	Monotherapy	▶			
	Small cell lung cancer Maintenance		+ Atezolizumab	▶ <b>IMforte</b>		▶  	
	Small cell lung cancer 2 <sup>nd</sup> line		Lurbi vs. Lurbi+ Irinotecan vs. Topotecan or Irinotecan	▶ <b>LAGOON</b>			
	(Lurbinectedin)	Mesothelioma	≥2 <sup>nd</sup> line	+ IO	▶		
	Small cell lung cancer	2 <sup>nd</sup> line	+ Irinotecan	▶			
	SCLC 2 <sup>nd</sup> line Combo <sup>2</sup>		+ Atezolizumab	▶			
	Solid tumors (basket trial)		Monotherapy	▶			
	Soft tissue sarcoma <sup>2</sup>		Combination radiation	▶			
	Prostate cancer		Monotherapy	▶			
	Solid tumors		Combination trials	▶			

# Lurbinectedin - Novel Selective Inhibitor of Oncogenic Transcription



Lurbinectedin binds preferentially within the promoter area of a selected group of genes, in triplets:

**Chromosomes:**



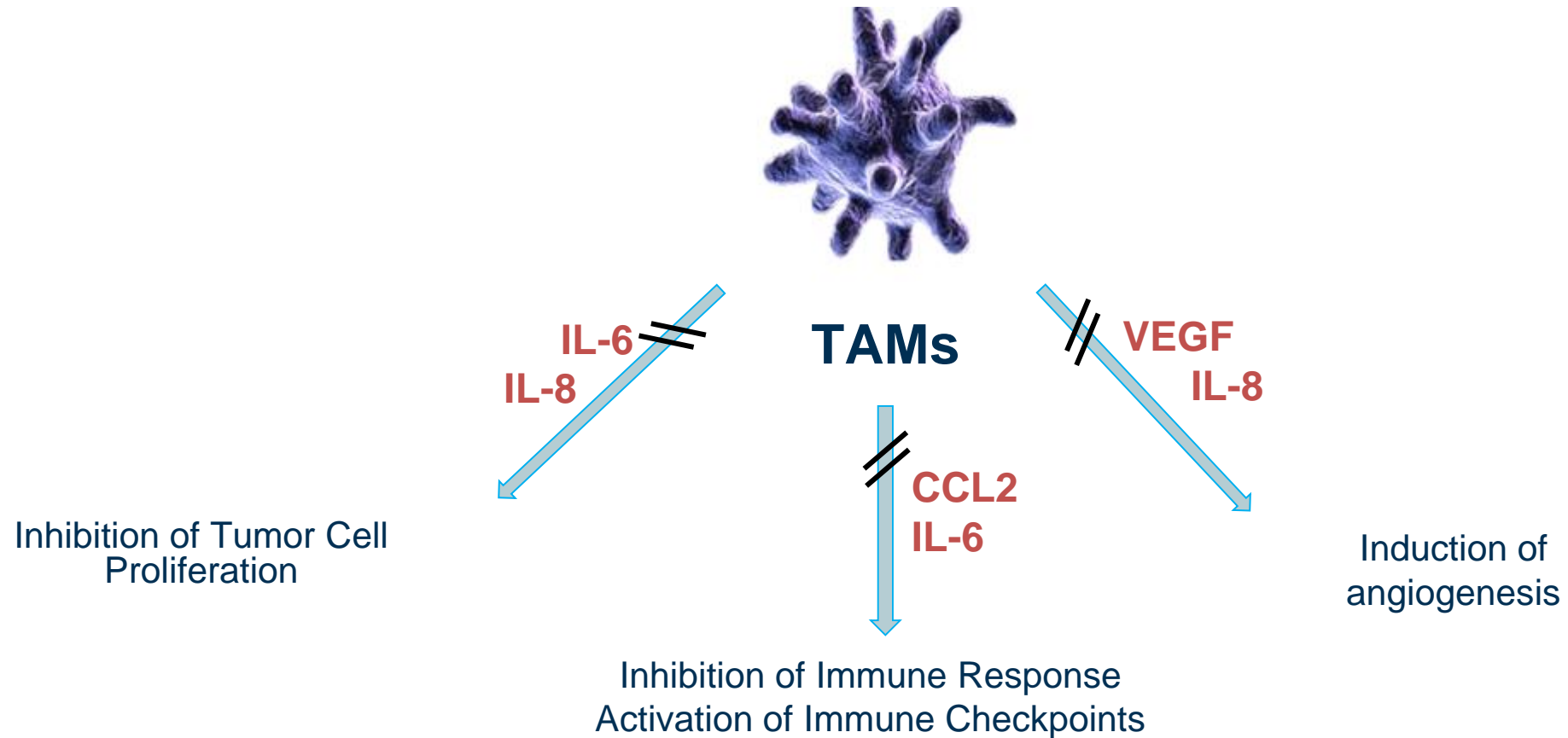
Harlow et al, 2016; Cancer Res 72: 6657-68

Harlow et al, 2019; Clin Cancer Res doi: 10.1158/1078-0432.CCR-18-3511

Santamaría et al, 2016. Mol Cancer Ther 15:2399-412

# Lurbinectedin – Effects on the Immune System

**Lurbinectedin depletes the presence of TAMs in the tumor and inhibits the production of certain protumoral chemokines by them**





SCLC



**ZEPZELCA**  
(lurbinectedin)

1<sup>st</sup> FDA approved drug in over 24 years for  
Relapsed Small Cell Lung Cancer (SCLC)

New Standard of Care in 2L SCLC in the US

# Zepzelca: Transformative for PharmaMar License agreement in the US/Canada



\$200m  
received upfront

\$100m  
received approval

\$25m  
received commercial  
milestone

Potential up to \$675m  
in regulatory and  
commercial milestones

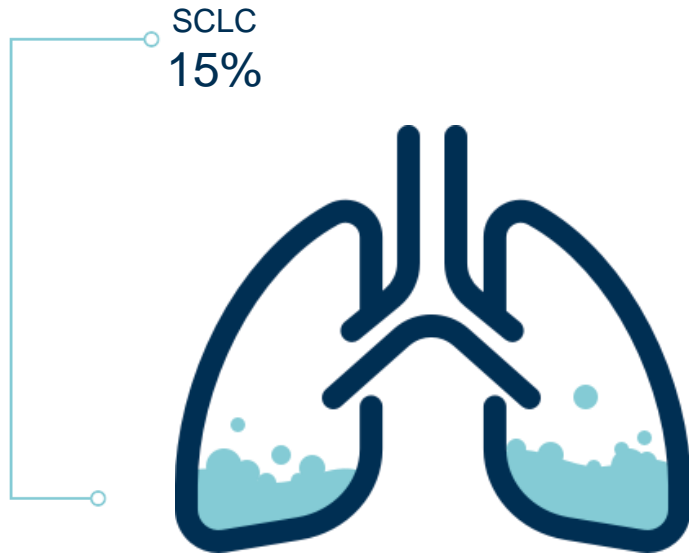


- ◆ 2021 sales = **\$46m royalties** for PharmaMar
- ◆ High teens to **30% Royalties** on US/Canada sales
- ◆ **Initiated Phase 3** in 1L maintenance ES-SCLC in combination with Tecentriq® in collaboration with Roche

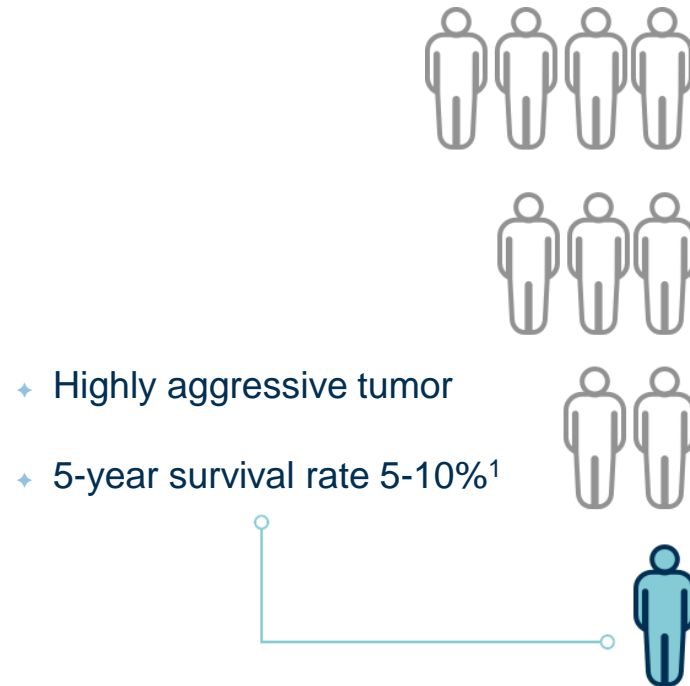
# Small Cell Lung Cancer (SCLC)

## An Underserved High Unmet Medical Need

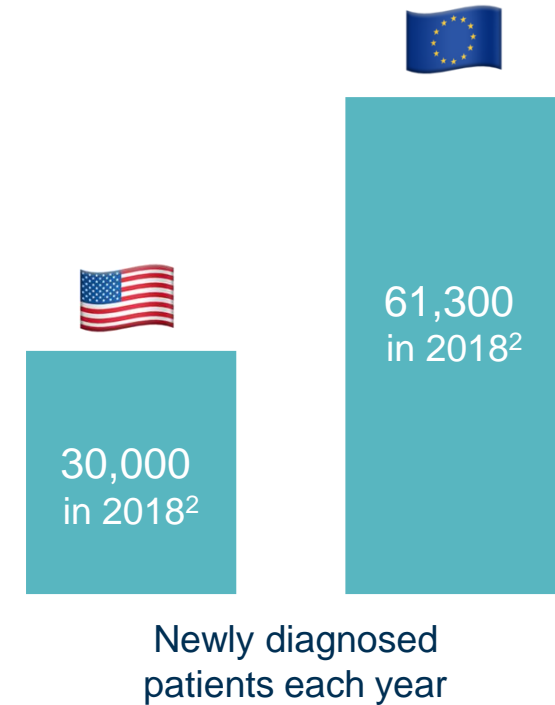
### Among all Lung Cancers



### Low survival rate at 5 years

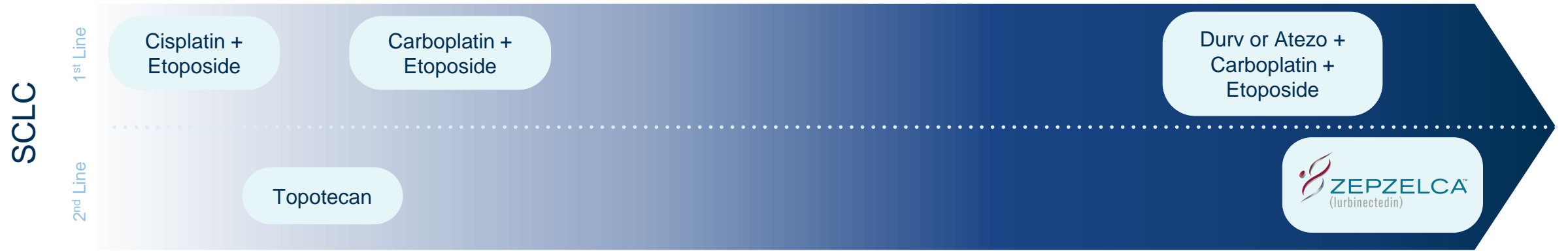


### Limited treatment options in both the US and Europe



# Small Cell Lung Cancer (SCLC) Development Lagging Behind NSCLC

SCLC



Pre - 1993 1996 ← 24 years → 2020



# Zepzelca (Lurbinectedin) – The SCLC Treatment Paradigm

## Strong Positioning Opportunity

SCLC

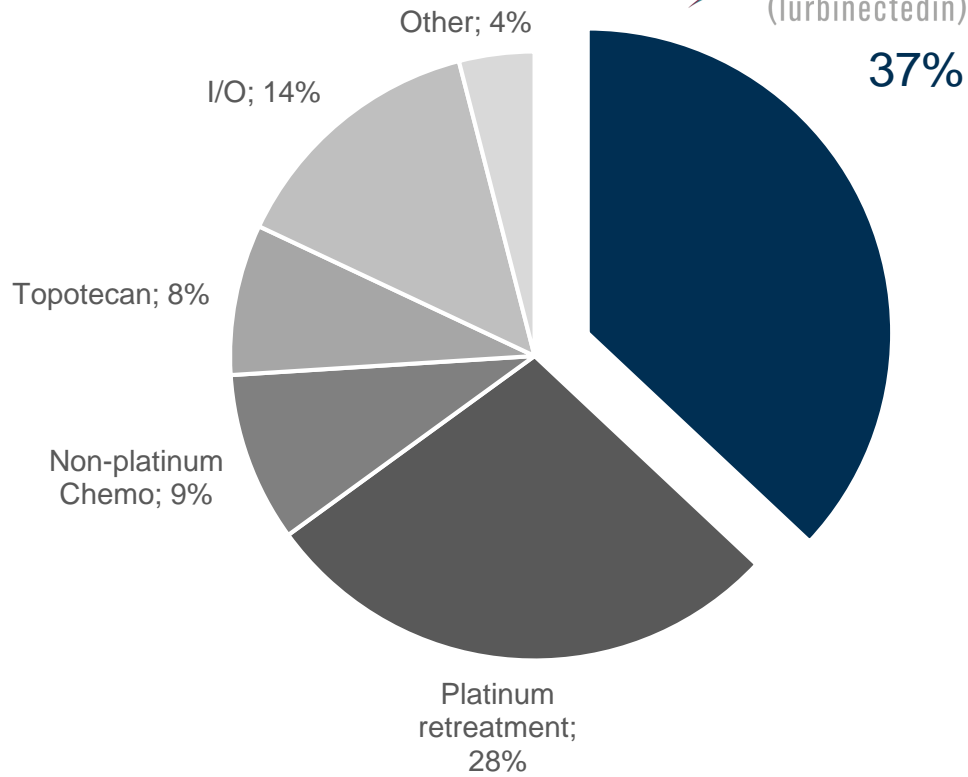


	1 <sup>st</sup> Line	2 <sup>nd</sup> Line	3 <sup>rd</sup> Line		1 <sup>st</sup> Line	2 <sup>nd</sup> Line	3 <sup>rd</sup> Line
FDA Approved	<ul style="list-style-type: none"> <li>Platinum/ Etoposide +</li> <li>Atezolizumab or Durvalumab</li> </ul>	<ul style="list-style-type: none"> <li>Zepzelca</li> <li>Topotecan (sensitive)</li> </ul>		EMA Approved	<ul style="list-style-type: none"> <li>Platinum/ Etoposide +</li> <li>Atezolizumab or Durvalumab</li> </ul>	<ul style="list-style-type: none"> <li>Topotecan</li> </ul>	
		Subsequent Therapy				Subsequent Therapy	
NCCN Guidelines* <sup>1</sup>		<ul style="list-style-type: none"> <li>Bendamustine</li> <li>CAV<sup>3</sup></li> <li>Docetaxel</li> <li>Gemcitabine</li> <li>Irinotecan</li> <li>Nivo</li> </ul>	<ul style="list-style-type: none"> <li>Oral etoposide</li> <li>Paclitaxel</li> <li>Pembro</li> <li>Rechallenge</li> <li>Temozolomide</li> <li>Vinorelbine</li> </ul>	ESMO Guidelines* <sup>2</sup>		<ul style="list-style-type: none"> <li>Lurbinectedin</li> <li>CAV<sup>3</sup></li> <li>Re-challenge</li> </ul>	
	1 <sup>st</sup> Line		Maintenance		2 <sup>nd</sup> Line	3 <sup>rd</sup> Line	
Phase 3 Trials			Zepzelca + atezolizumab		LAGOON <sup>4</sup> (Data expected May 2025)	RRx-001	

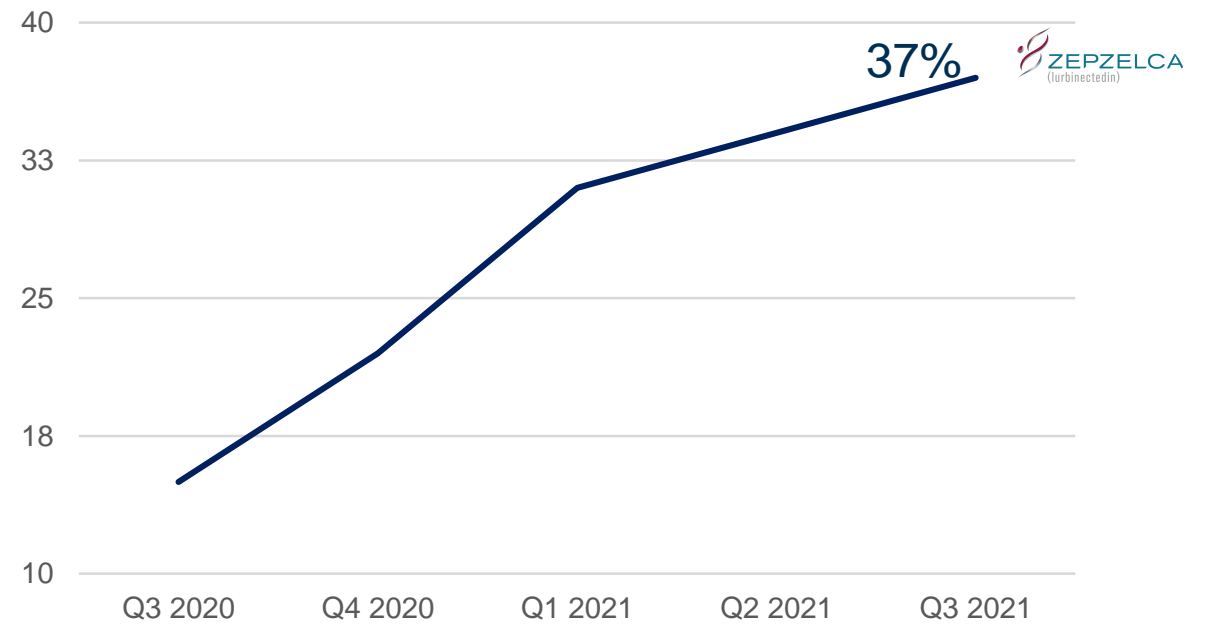
- Investigational drugs or not approved for this indication/line
- 1. NCCN guidelines v1.2023
- 2. ESMO guidelines Apr 13 2021
- 3. CAV: cyclophosphamide, adriamycin and vincristine
- 4. <https://clinicaltrials.gov/ct2/show/NCT05153239?term=lagoon&draw=2&rank=1>

# Zepzelca Already Treatment of Choice in 2L SCLC With Significant Room to Grow

SCLC



% Market Share in 2L SCLC in the US



# Zepzelca Demonstrated Efficacy in Sensitive and Resistant Small Cell Lung Cancer patients

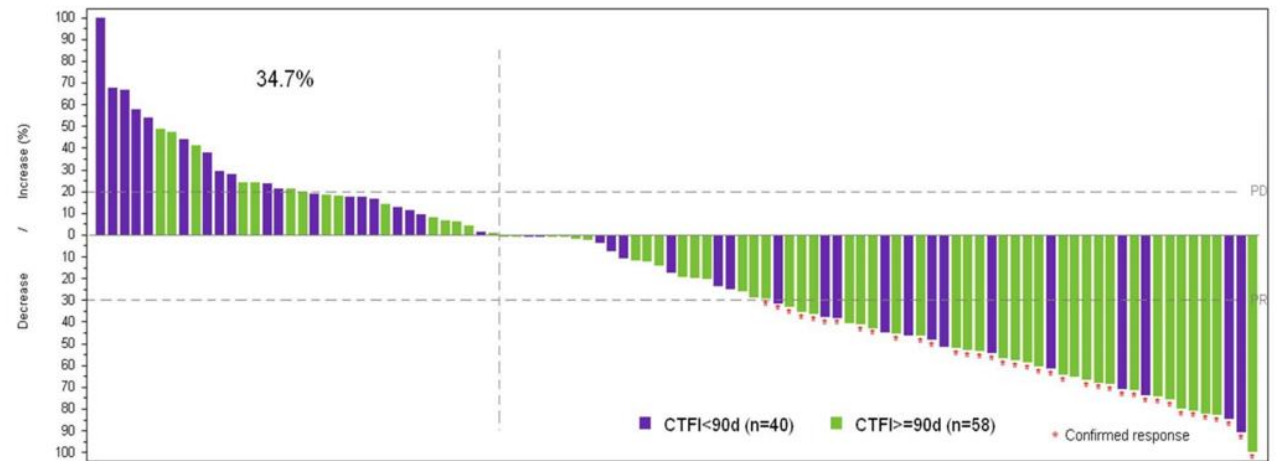
SCLC



In relapsed SCLC as monotherapy under accelerated approval based on Phase 2 monotherapy data<sup>1</sup>

	Overall (n=105)	Resistant CTFI < 90 days (n=45)	Sensitive CTFI = 90 days (n=60)
ORR (95% CI) (confirmed responses) ^	35.2% (26.2-45.2)	22.2% (11.2-37.1)	45.0% (32.1-58.4)
Duration of response (months), median (95% CI)	5.3 (4.1-6.4)	4.7 (2.6-5.6)	6.2 (3.5-7.3)
Disease Control Rate *, % (95% CI)	68.6 (58.8-77.3)		

## Decrease in tumor size in 65% patients<sup>2</sup>



^ Tumor assessments performed every 2 cycles until cycle 6 and every 3 cycles thereafter  
 \* Disease Control Rate: Response or SD  
 CFTI – Cancer Therapy-Free Interval

1. J. Trigo et V. Subbiah et al - Lurbinectedin as second-line treatment for patients with small-cell lung cancer: a single-arm, open-label, phase 2 basket trial – Lancet Oncology 2020  
 2. Adapted from Luis Paz-Ares Presentation – ASCO 2019

# Zepzelca Already Treatment of Choice in 2L SCLC

Low Rate of AEs and Manageable Hematological Safety Profile Despite Low Use of G-CSF <sup>1,2</sup>

SCLC

## Safety: Related or Unknown Adverse Events

Overall (n=105)	n (%)
AEs	89 (84.8)
- Grade ≥3	36 (34.3)
SAEs	11 (10.5)
AEs leading to death	0 (0.0)
AEs	2 (1.9)
- Grade ≥3	21 (22.1*)
Dose reductions #	25 (26.3*)
G-CSF	23 (21.9)
Transfusions (red blood cells and/or platelets)	10 (9.5)

\* Per protocol: dose had to be reduced in case of grade 4 neutropenia

## Treatment Related (or Unknown) Adverse Events (AEs) (>5% or Gr 3-4)

	Overall (n=105)	Gr 1-2 n (%)	Gr 3-4 n (%)
Hematological AEs*	Neutropenia	6 (5.7)	24 (22.9)
	Anemia	2 (1.9)	7 (6.7)
	Thrombocytopenia	2 (1.9)	5 (4.8)
Non-Hematological AEs	Febrile neutropenia	–	5 (4.8)
	Fatigue	54 (51.4)	7 (6.7)
	Nausea	34 (32.4)	–
	Decreased appetite	22 (21.0)	–
	Vomiting	19 (18.1)	–
	Diarrhea	13 (12.4)	1 (1.0)
	Constipation	10 (9.5)	.
	Pneumonia	–	2 (1.9)
	Alanine aminotransferase increased *	–	2 (1.9)
	Skin ulcer	–	1 (1.0)

\* Lab abnormalities associated with a specific treatment, were considered a SAE, or were reasons for dose reduction or treatment delay



# Zepzelca: Pathway to 2<sup>nd</sup> line in SCLC by EMA and Full Approval by FDA

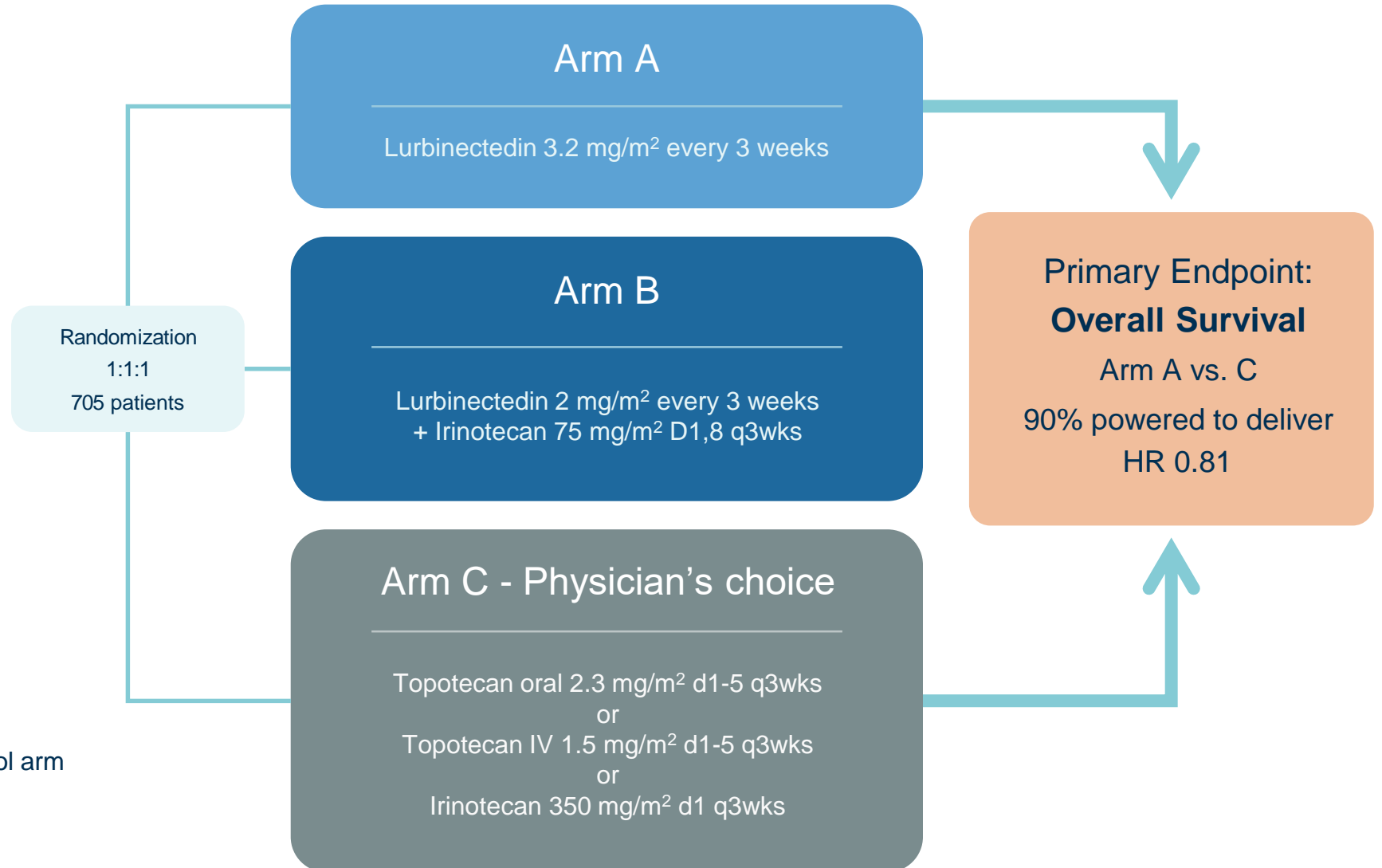
## Phase 3 (LAGOON) randomized trial



- ✦ Relapsed SCLC
- ✦ One prior platinum containing regimen
- ✦ CTFI  $\geq 30$  days
- ✦ ECOG 0-2

### Stratification Factors

- CTFI ( $\geq 90$  days,  $< 90$  days)
- Prior PD-L1/PD-1 (Y/N)
- LDH ( $> \text{ULN}$  or  $\leq \text{ULN}$ )
- CNS involvement (Y/N)
- Investigator's preference of the control arm



SCLC



 **ZEPZELCA**  
(lurbinectedin)

1st line-Maintenance Study in SCLC

## Lurbinectedin-Atezolizumab combo in relapsed SCLC (PoC trial)

- Phase I open label dose ranging trial in pts who had progressed on platinum. ECOG 0-1
- Full dose Atezo + L2.5mg/m<sup>2</sup> (n=5) followed by L3.2mg/m<sup>2</sup> (n=21, full dose)

Response	N=26
CR	8% (2)
PR	50% (13)
ORR	58% (15)
SD	27% (6)
DCR	85%
PD	12% (3)
mPFS (8 censored)	4.93m

# Lurbinectedin: First line positioning

## Phase 3 IMforte trial for First line-Maintenance SCLC

SCLC

### Induction Phase

### Maintenance Phase



- ◆ Extensive-stage SCLC (ES-SCLC)
- ◆ Ongoing response or stable disease per(RECIST)

Atezolizumab +  
Carboplatin +  
Etoposide

Randomization  
1:1  
690 patients

Atezolizumab 1,200 mg q3wk  
+  
Lurbinectedin 3.2 mg/m<sup>2</sup> q3wk

#### Endpoints:

- ◆ Primary:  
IRC-assessed PFS, OS
- ◆ Secondary:  
PFS; ORR, DOR, etc.

Atezolizumab 1,200 mg q3wk

# Strategic importance of Zepzelca Phase 3s in SCLC

## Potential treatment landscape after Phase 3s

SCLC



	1 <sup>st</sup> Line	1 <sup>st</sup> Line- Maintenance	2 <sup>nd</sup> Line
<b>FDA</b>	<ul style="list-style-type: none"> <li>Platinum/ Etoposide +</li> <li>Atezolizumab or Durvalumab</li> </ul>	<ul style="list-style-type: none"> <li>Zepzelca + Atezolizumab</li> </ul>	<ul style="list-style-type: none"> <li>Zepzelca</li> <li>Topotecan (sensitive)</li> </ul>

	1 <sup>st</sup> Line	1 <sup>st</sup> Line- Maintenance	2 <sup>nd</sup> Line
<b>EMA</b>	<ul style="list-style-type: none"> <li>Platinum/ Etoposide +</li> <li>Atezolizumab or Durvalumab</li> </ul>	<ul style="list-style-type: none"> <li>Zepzelca + Atezolizumab</li> </ul>	<ul style="list-style-type: none"> <li>Zepzelca</li> <li>Topotecan (sensitive)</li> </ul>



# Malignant Pleural Mesothelioma Finalizing Trial Strategy

# Zepzelca (Lurbinectedin) – Relapsed Malignant Pleural Mesothelioma

## A Rare Disease with limited available Therapeutic Options

MPM

Aggressively growing tumor  
~ 80% of cases related to asbestos exposure



Incidence

~3,000<sup>1</sup> patients diagnosed in the US per year



Incidence

and ~11,000 in Europe<sup>2</sup>

	1 <sup>st</sup> Line	2 <sup>nd</sup> Line
FDA Approved	<ul style="list-style-type: none"> <li>† Nivolumab + Ipilimumab</li> <li>† Pemetrexed + Platinum</li> <li>† Gemcitabine + Cisplatin</li> </ul>	<ul style="list-style-type: none"> <li>† Pembrolizumab<sup>3</sup> (TMB high)</li> </ul>
NCCN <sup>4</sup> Guidelines	<ul style="list-style-type: none"> <li>† Pemetrexed + platinum + Bevacizumab<sup>4</sup></li> </ul>	<ul style="list-style-type: none"> <li>† Pemetrexed<sup>3</sup> (only in naïve patients)</li> <li>† Vinorelbine</li> <li>† Gemcitabine + Cisplatin</li> <li>† Pembrolizumab</li> </ul>

	1 <sup>st</sup> Line	2 <sup>nd</sup> Line
EMA Approved	<ul style="list-style-type: none"> <li>† Pemetrexed + Platinum</li> <li>† Nivolumab + Ipilimumab</li> </ul>	
ESMO <sup>6</sup> Guidelines	<ul style="list-style-type: none"> <li>† Pembro, Nivo or Nivo+Ipilumab<sup>7</sup></li> <li>† Pemetrexed +/- Platinum</li> <li>† Gemcitabine +/-ramucirumab</li> <li>† Vinorelbine</li> </ul>	

Phase 3 Trials

Atezolizumab<sup>5</sup>

Durvalumab<sup>5</sup>

Pembrolizumab<sup>5</sup>

1. [www.cancer.org/content/dam/CRC/PDF/Public/8733.00.pdf](http://www.cancer.org/content/dam/CRC/PDF/Public/8733.00.pdf)  
 2. Daniel H Sterman, MD, Leslie A Litzky, MD, Larry R Kaiser, MD, "Epidemiology of malignant pleural mesothelioma" Epidemiology of malignant pleural mesothelioma – UpToDate  
 3. NCCN Category 1  
 4. NCCN Guidelines v1.2022; All recommendations category 2A except where stated  
 5. Not approved in this indication  
 6. ESMO guidelines Nov 2021  
 7. Only in IO naïve patients

# Zepzelca (Lurbinectedin) – PFS Benefit in Malignant Pleural Mesothelioma Phase 2 Study<sup>1</sup>

MPM

- ✦ 42 patients progression on 1 prior platinum based therapy
- ✦ Lurbinectedin at 3.2 mg/m<sup>2</sup> every 3 weeks until progression/toxicity (I/O allowed)

- ✦ Primary endpoint PFS at 12 weeks:
  - ✦ Primary endpoint met (p=0.015)
- ✦ mPFS 4.1 months
- ✦ mOS 11.1 months
- ✦ Grade 3-4 AEs (>10%):
  - ✦ Neutropenia 24%
  - ✦ Fatigue 17%
  - ✦ Febrile neutropenia 12%

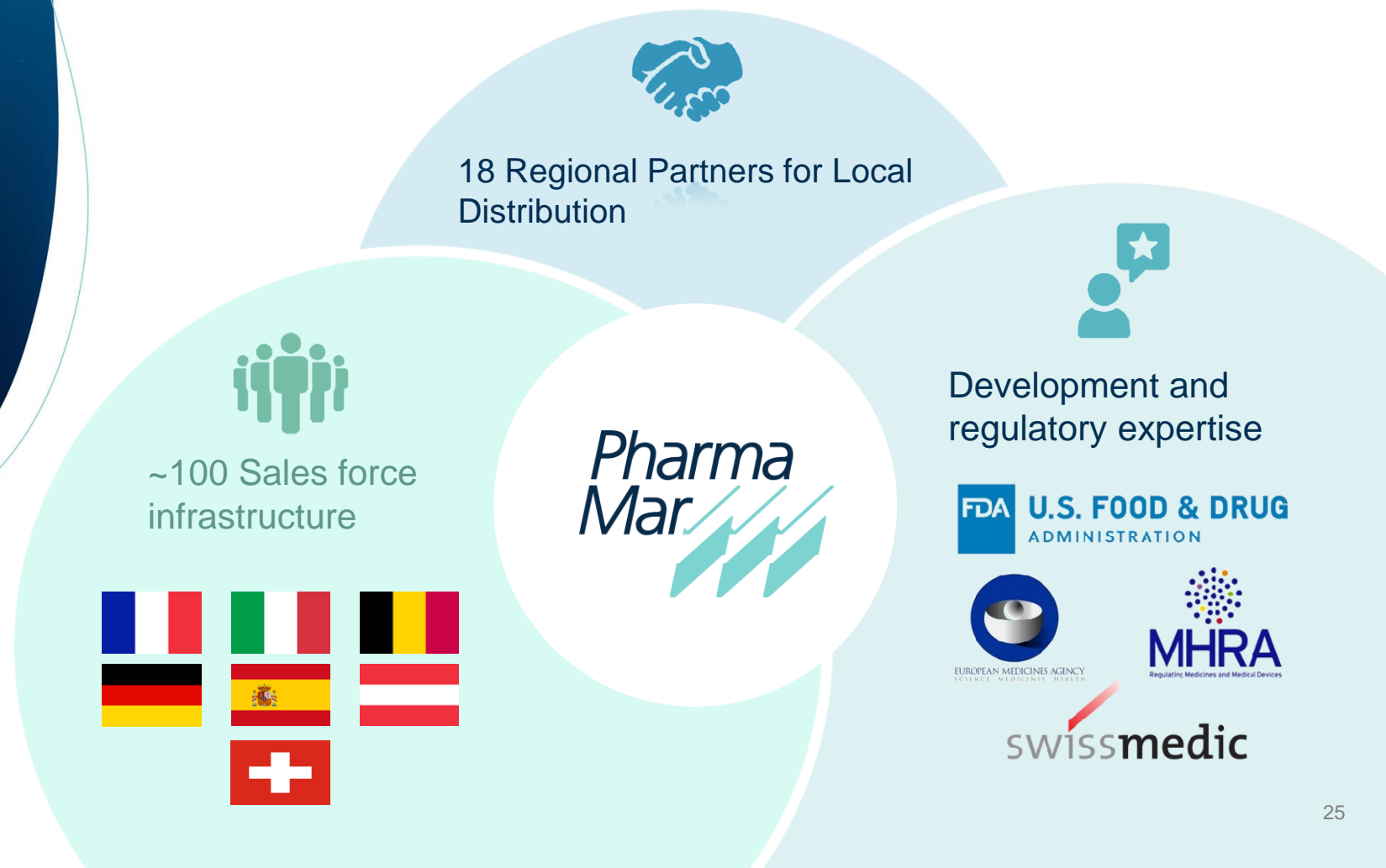
Planning Phase 3  
combo with IO



## European experience:

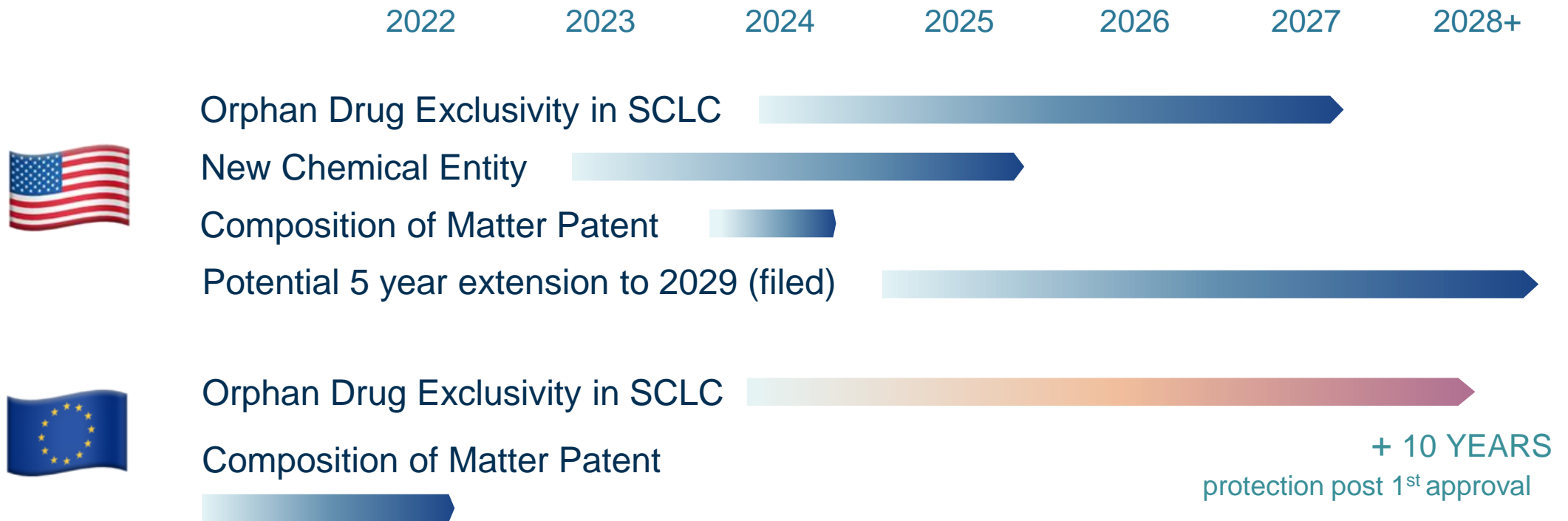
- ◆ Strong KOL connections in solid tumors
- ◆ Navigation of EU, UK and CH regulators
- ◆ Logistics in place for distribution
- ◆ Expertise in multi-language labelling
- ◆ Broad knowledge in reimbursement procedures, market access and negotiations in key European countries
- ◆ Engaged in multiple negotiations for oncology assets in EU

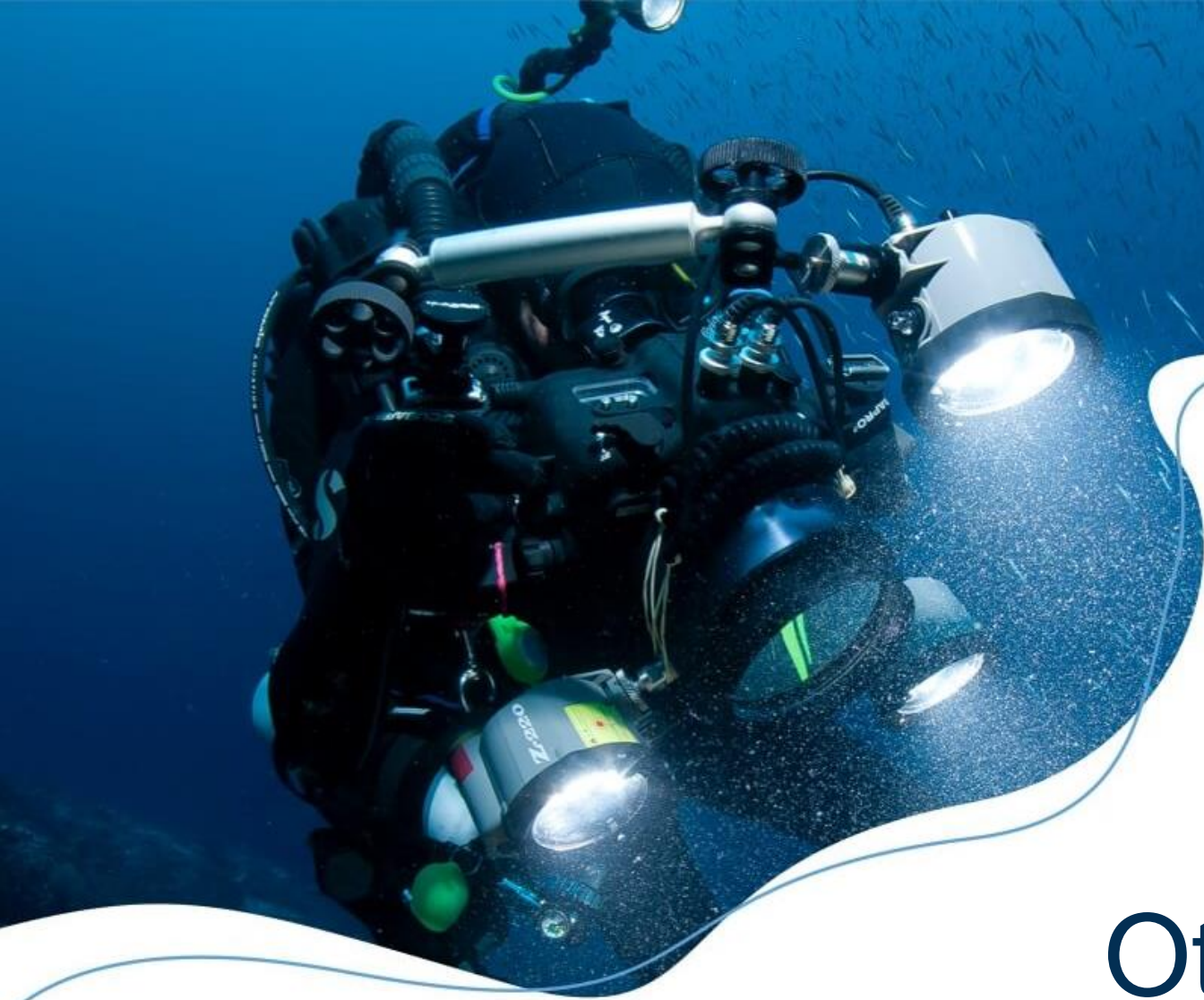
## Leveraging Commercial Infrastructure in Europe PharmaMar positioned as a partner of choice in Europe



# Zepzelca (Lurbinectedin) – Intellectual property

## Life cycle management plans under way

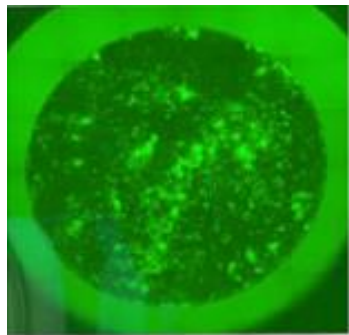




# Other opportunities

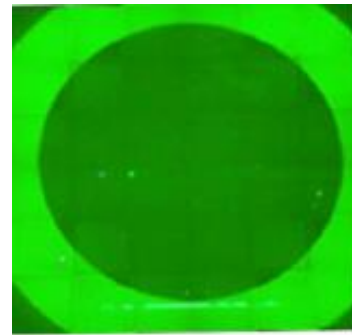
# Plitidepsin in SARS-CoV-2 Patients

- ✦ SARS-CoV-2 cells co-opt EF1A from host to replicate
- ✦ Positive multi-center clinical trial
  - ✦ Safety primary endpoint met for 3 doses
  - ✦ Viral load and CRP reduced
- ✦ Pivotal Phase 3 ongoing (Neptuno / NCT04784559)



HCoV-229E  
infected cells

5nM  
plitidepsin



Science  
AAAS

Cite as: K. M. White *et al.*, *Science*  
10.1126/science.abf4058 (2021).

## Plitidepsin has potent preclinical efficacy against SARS-CoV-2 by targeting the host protein eEF1A

Kris M. White<sup>1,2\*</sup>†, Romel Rosales<sup>1,2\*</sup>, Soner Yildiz<sup>1,2</sup>, Thomas Kehrer<sup>1,2</sup>, Lisa Miorin<sup>1,2</sup>, Elena Moreno<sup>1,2</sup>, Sonia Jangra<sup>1,2</sup>, Melissa B. Uccellini<sup>1,2</sup>, Raveen Rathnasinghe<sup>1,2</sup>, Lynda Coughlan<sup>2</sup>, Carles Martinez-Romero<sup>1,2</sup>, Jyoti Batra<sup>4,5,6,7</sup>, Ajda Rojce<sup>4,5,6,7</sup>, Mehdi Bouhaddou<sup>4,5,6,7</sup>, Jacqueline M. Fabius<sup>4,6</sup>, Kirsten Obernier<sup>4,5,6,7</sup>, Marion Dejoze<sup>8</sup>, María José Guillén<sup>9</sup>, Alejandro Losada<sup>9</sup>, Pablo Avilés<sup>9</sup>, Michael Schotsaert<sup>1,2</sup>, Thomas Zwaka<sup>8</sup>, Marco Vignuzzi<sup>10</sup>, Kevan M. Shokat<sup>4,6,7,11</sup>, Nevan J. Krogan<sup>1,4,5,6,7†</sup>, Adolfo García-Sastre<sup>1,2,12,13†</sup>

<sup>1</sup>Department of Microbiology, Icahn School of Medicine at Mount Sinai, New York, NY, USA. <sup>2</sup>Global Health Emerging Pathogens Institute, Icahn School of Medicine at Mount Sinai, New York, NY, USA. <sup>3</sup>Department of Microbiology and Immunology and Center for Vaccine Development and Global Health (CVD), University of Maryland School of Medicine, Baltimore, MD, USA. <sup>4</sup>Quantitative Biosciences Institute (QBI), University of California, San Francisco, CA 94158, USA. <sup>5</sup>J. David Gladstone Institutes, San Francisco, CA 94158, USA. <sup>6</sup>QBI Coronavirus Research Group (QCRG), San Francisco, CA 94158, USA. <sup>7</sup>Department of Cellular and Molecular Pharmacology, University of California, San Francisco, CA 94158, USA. <sup>8</sup>Huffington Foundation Center for Cell-Based Research in Parkinson's Disease, Department for Cell, Regenerative and Developmental Biology, Black Family Stem Cell Institute, Icahn School of Medicine at Mount Sinai, New York, NY, USA. <sup>9</sup>Research and Development Department, PharmaMar, 28770 Colmenar Viejo, Madrid, Spain. <sup>10</sup>Viral Populations and Pathogenesis Unit, CNRS UMR 3569, Institut Pasteur, 75724 Paris Cedex 15, France. <sup>11</sup>Howard Hughes Medical Institute, University of California, San Francisco, CA 94143, USA. <sup>12</sup>Department of Medicine, Division of Infectious Diseases, Icahn School of Medicine at Mount Sinai, New York, NY, USA. <sup>13</sup>Tisch Cancer Institute, Icahn School of Medicine at Mount Sinai, New York, NY, USA.

\*These authors contributed equally to this work.

†Corresponding author. Email: kris.white@mssm.edu (K.M.W.); nevan.krogan@ucsf.edu (N.J.K.); adolfo.garcia-sastre@mssm.edu (A.G.-S.)

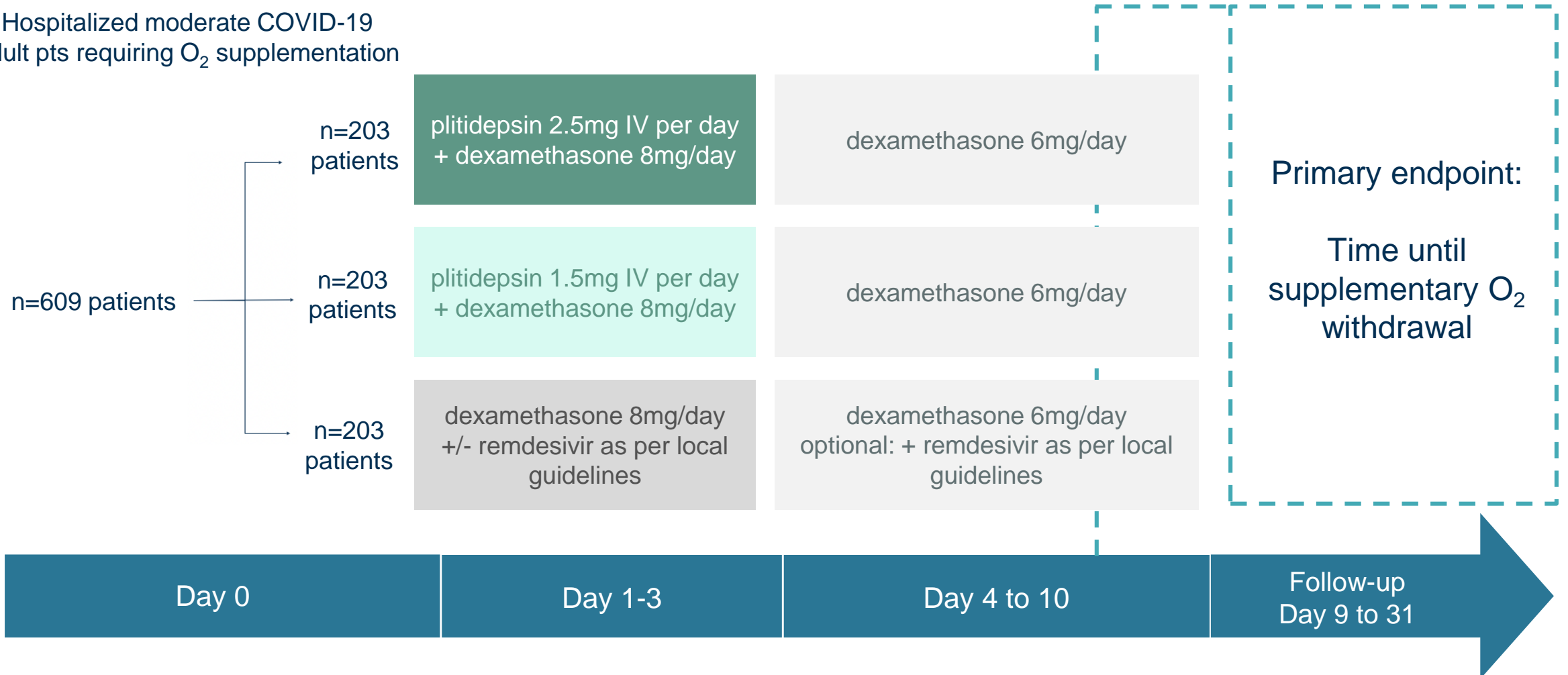
SARS-CoV-2 viral proteins interact with the eukaryotic translation machinery and inhibitors of translation have potent antiviral effects. Here we report that the drug plitidepsin (aplidin), which has limited clinical approval, possesses antiviral activity (IC<sub>90</sub> = 0.88 nM) 27.5-fold more potent than remdesivir against SARS-CoV-2 in vitro, with limited toxicity in cell culture. Through the use of a drug resistant mutant, we show that the antiviral activity of plitidepsin against SARS-CoV-2 is mediated through inhibition of the known target eEF1A. We demonstrate the in vivo efficacy of plitidepsin treatment in two mouse models of SARS-CoV-2 infection with a reduction of viral replication in the lungs by two orders of magnitude using prophylactic treatment. Our results indicate that plitidepsin is a promising therapeutic candidate for COVID-19.

1. Sources: Zhou et al; The Nucleocapsid Protein of Severe Acute Respiratory Syndrome Coronavirus Inhibits Cell Cytokinesis and Proliferation by Interacting with Translation Elongation Factor 1 $\alpha$ ; *Journal of Virology*, July 2008, p. 6962–6971, and Losada et al; Translation Elongation Factor eEF1A2 is a Novel Anticancer Target for the Marine Natural Product Plitidepsin; *Scientific Reports* 6:35100 10/7/16

# Plitidepsin in SARS-CoV-2 Patients: Phase 3 Study NEPTUNO<sup>1</sup>

## Adult Patients with Moderate Disease

Hospitalized moderate COVID-19  
adult pts requiring O<sub>2</sub> supplementation



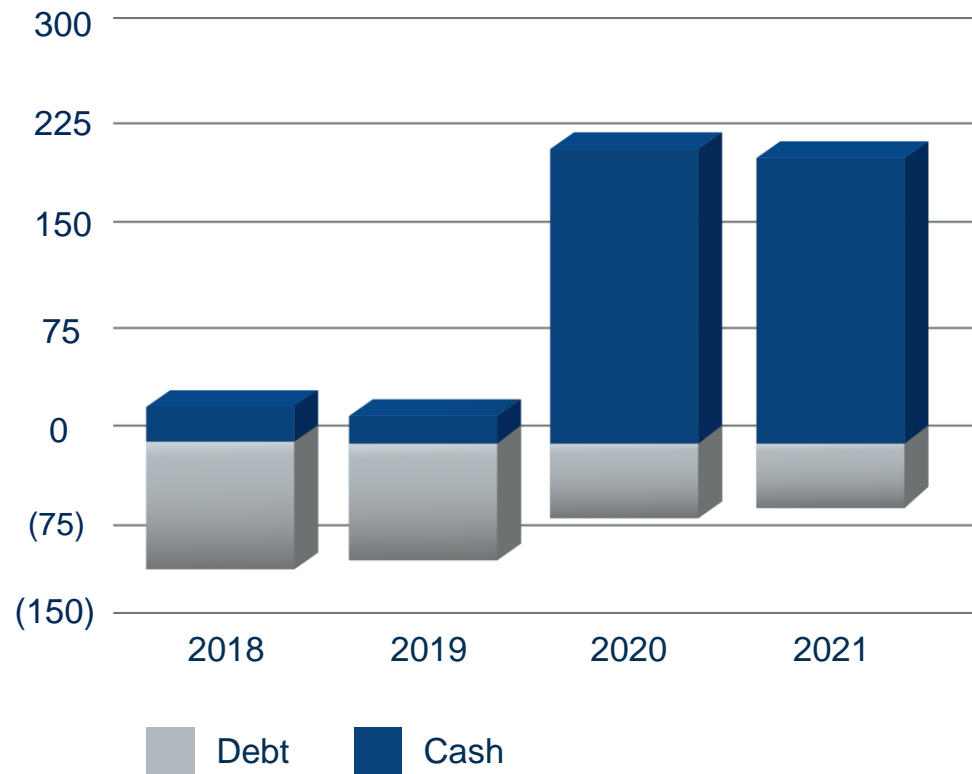
# Financials



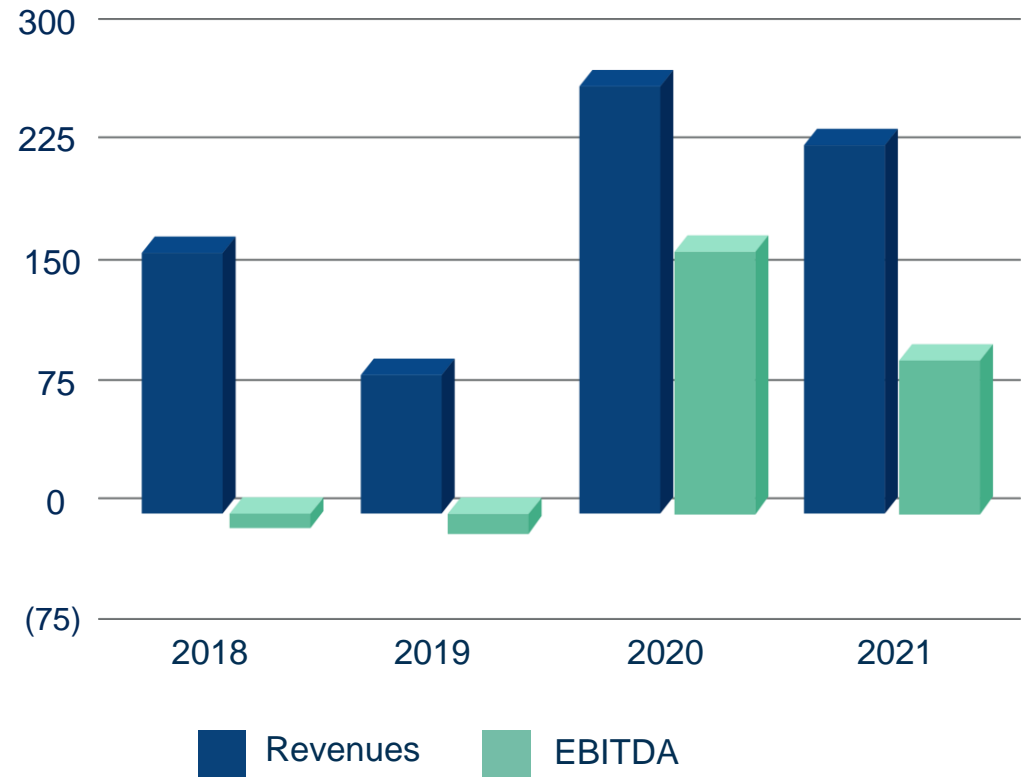
# Financials

Well financed to support next stages of development

### Robust Cash Position (€m)



### Profitable (€m)



# Key Events Catalyst Calendar



Lurbi Combo Atezo data presented at SITC



Zepzelca approved in additional countries  
UAE, Singapore, Australia, Canada



2<sup>nd</sup> line Phase 3 SCLC trial initiation



Ecubectedin “First Patient In” Phase 2



Potential first Zepzelca sales milestone



Potential lurbinectedin approvals  
in other countries



Lurbi+Irinotecan Phase 2 update

2022 and  
beyond

Phase I new products in pipeline

2022

Potential in-licensing

2022

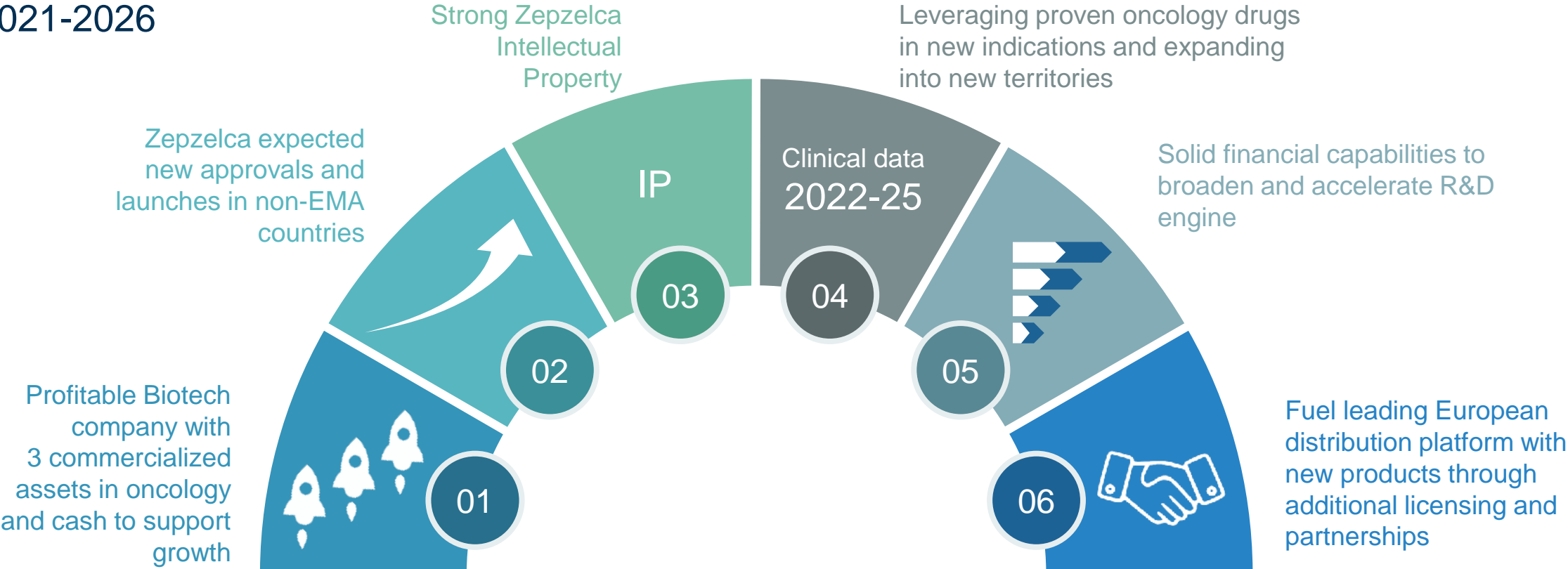
Further trials in Covid with plitidepsin

NA



# Building the Next Phase of Growth

2021-2026



## 2021 – 2026 Objectives

- ◆ Lurbinectedin in 3 Phase 3 trials; potentially all three filed for approval
- ◆ Potential approvals of lurbinectedin in 1L maintenance and 2L (US, EMA)
- ◆ 2 in-licensed assets adding to revenue in Europe
- ◆ Ecubectedin in Phase 2/3 trials
- ◆ 2 new assets in the clinic



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