

# **Corporate Presentation**

World leader in the development and commercialization of anticancer drugs of marine origin



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#### **Management Team**

We are inspired by the sea, driven by science, and motivated to improve the lives of cancer patients by delivering novel medicines. We intend to continue to be the world leader in marine medicinal discovery, development and innovation.



D. José María Fernández, Ph.D Chief Executive Officer and Chairman of the Board



Luis Mora
Managing director



Pascal Besman
Chief Operating Officer
PHM US



José Luis Moreno
Director Capital Markets
and Investor Relations



#### **Corporate Overview**

## Global Fully Integrated Commercial Stage Biotech

Developing marine-inspired oncology drugs

### Revenue Generating & Profitable

Revenues in 2021	€230m
EBITDA 2021	€97.7m
Cash 1Q22	€250m
Market cap	€1.3bn¹



## 3 Approved Oncology Products







Established European oncology sales force

# Discovery Platform Strengthening Oncology Pipeline

Diversified pipeline with latestage asset and 2 early-stage assets about to enter the clinic



#### The Plan for Growth

#### On Track to Deliver Value to Shareholders

# Lurbinectedin development

- Phase 3 trial with Lurbinectedin in SCLC for EU approval and confirmatory US
- Phase 3 trial with Lurbinectedin in other indications
- Potential Lurbinectedin approvals in other countries

# Other drugs development

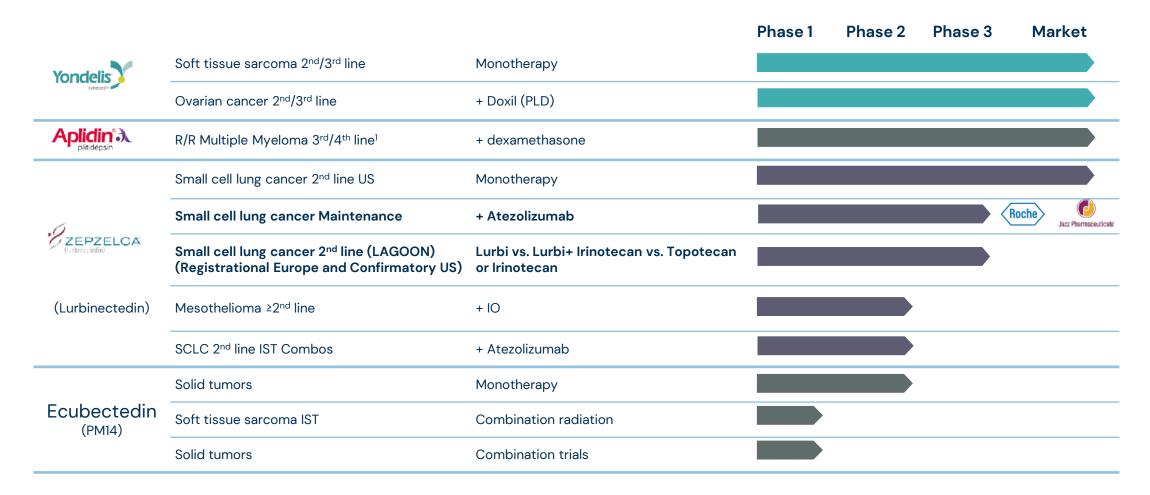
- 2 Phase 2 trials for Ecubectedin enrolling
- 2 new compounds to enter Phase 1

# Corporate development

- Looking for in-licensing products to market in EU
- Profitable with robust cash position



#### Pipeline – Expanding our Expertise in Oncology



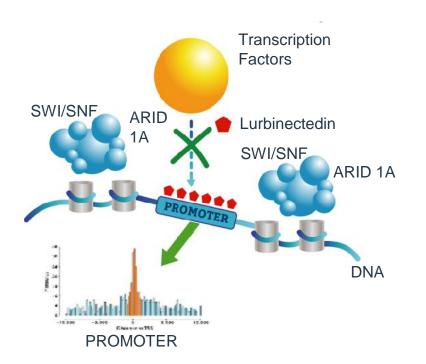


<sup>(1)</sup> Approved in Australia

#### Zepzelca – A Transcription Inhibitor Leading to Tumor Inhibition

#### **Primary Effect**

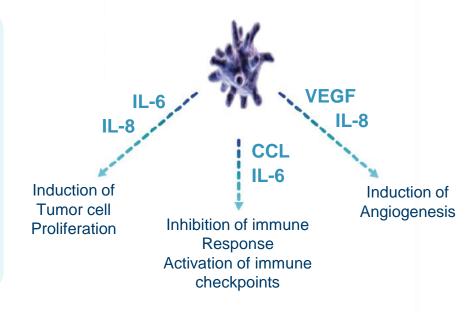
Cancer is frequently a transcriptional disease caused by deregulated oncogenic transcription factors



#### **Secondary Effect**

By inhibiting active transcription in Tumor Associated Macrophages (TAMs), lurbinectedin downregulates IL-6, IL-8, CCL2 and VEGF

Selectively inhibits active transcription of protein-coding genes through binding to promoters and irreversibly stalling elongating RNA polymerase II on the DNA template, thereby leading to double-stranded DNA breaks and apoptosis







**SCLC** 

ZEPZELCA (lurbinectedin)

1st FDA approved drug in over **24 years** for Relapsed Small Cell Lung Cancer (SCLC)

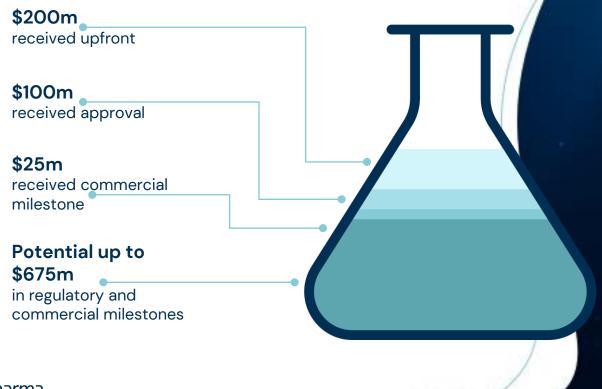
New Standard of Care in 2L SCLC in the US



#### Zepzelca: Transformative for PharmaMar

License agreement in the US/Canada





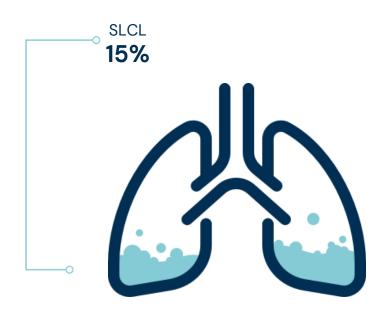
- + 2021 sales = **\$46m royalties** for PharmaMar
- High teens to 30% Royalties on US/Canada sales
- Initiated Phase 3 in 1L maintenance
   ES-SCLC in combination with
   Tecentriq® in collaboration with Roche
- n=690 / Primary completion expected in early 2025

#### **Small Cell Lung Cancer (SCLC)**

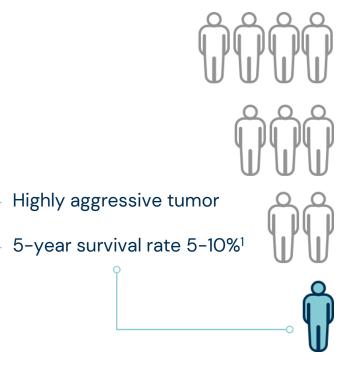
An Underserved High Unmet Medical Need

#### **SCLC**

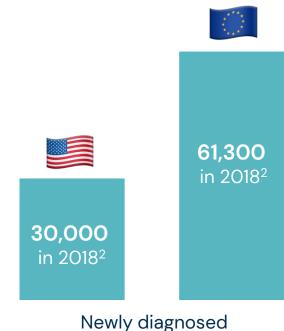
#### **Among all Lung Cancers**



#### Low survival rate at 5 years



## Limited treatment options in both the US and Europe



Newly diagnosed patients each year



<sup>1.</sup> http://www.cancer.gov/types/lung/hp/small-cell-lung-treatment-pdq

<sup>2.</sup> Data Monitor: Small cell lung cancer (SCLC) Market Spotlight, May 1 2018

#### **Small Cell Lung Cancer (SCLC)**

#### Development Lagging Behind NSCLC

**SCLC** 





#### Zepzelca (Lurbinectedin) - The SCLC Treatment Paradigm

SCLC

#### Strong Positioning Opportunity





	1 <sup>st</sup> Line	2 <sup>nd</sup> Line	3 <sup>rd</sup> Line		1 <sup>st</sup> Lin	ie	2 <sup>nd</sup> Line	3 <sup>rd</sup> Line
FDA Approved	<ul><li>Platinum/ Etoposide +</li><li>Atezolizumab or Durvalumab</li></ul>	• Zepzelca • Topotecan (sensitive)		EMA Approved	<ul><li>Platinum Etoposic</li><li>Atezolizu or Durva</li></ul>	de + umab	• Topotecan	
		Subseque	nt Therapy				Subsequ	ent Therapy
NCCN Guidelines*1		<ul> <li>Bendamustine*</li> <li>CAV<sup>3</sup>*</li> <li>Docetaxel*</li> <li>Gemcitabine*</li> <li>Irinotecan*</li> <li>Nivo*</li> </ul>	<ul> <li>Oral etoposide*</li> <li>Paclitaxel*</li> <li>Pembro*</li> <li>Rechallenge*</li> <li>Temozolomide*</li> <li>Vinorelbine*</li> </ul>	ESMO Guidelines* <sup>2</sup>			<ul> <li>Lurbinected</li> <li>CAV<sup>3*</sup></li> <li>Re-challenge</li> </ul>	
		Line	Maintenance	2 <sup>nd</sup>	Line		3 <sup>rd</sup> Lir	ne
Phase 3			Zepzelca + atezolizumab	Oniv (Data ex Sep 2	kpected		RRx-00	D1*

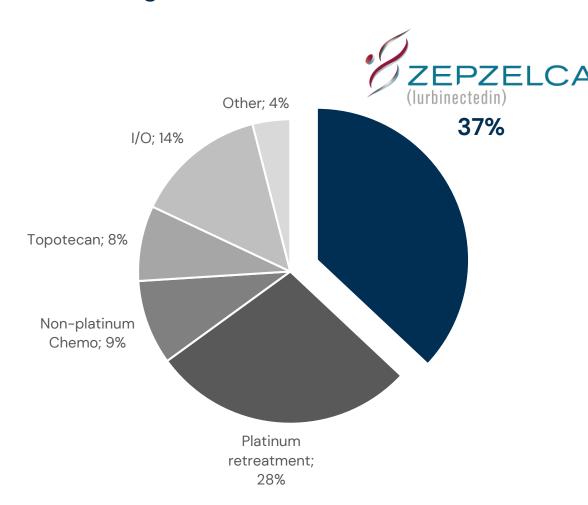


- Investigational drugs or not approved for this indication/line
- NCCN guidelines v1.2022
- 2. ESMO guidelines Apr 13 2021
- CAV: cyclophosphamide, adriamycin and vincristine https://clinicaltrials.gov/ct2/show/NCT03088813?term=Onivyde&recrs=ab&draw=2&rank=2

#### **Zepzelca Already Treatment of Choice in 2L SCLC**

SCLC

With Significant Room to Grow



# % Market Share in 2L SCLC in the US 37% 37% 25 10 Q3 2020 Q4 2020 Q1 2021 Q2 2021 Q3 2021



# Zepzelca Demonstrated Efficacy in Sensitive <u>and</u> Resistant Small Cell Lung Cancer patients

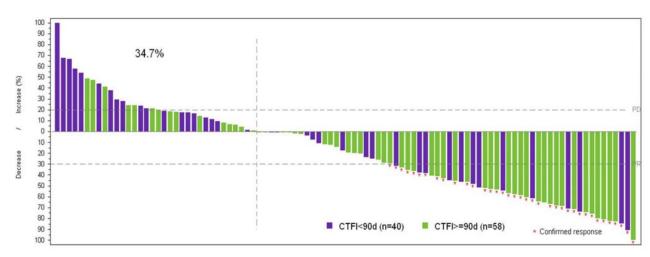




In relapsed SCLC as monotherapy under accelerated approval based on Phase 2 monotherapy data<sup>1</sup>

	Overall (n=105)	Resistant CTFI< 90 days (n=45)	Sensitive CTFI= 90 days (n=60)
ORR (95% CI) (confirmed responses) ^	35.2% (26.2-45.2)	22.2% (11.2-37.1)	45.0% (32.1–58.4)
Duration of response (months), median (95% CI)	5.3 (4.1-6.4)	4.7 (2.6-5.6)	6.2 (3.5-7.3)
Disease Control Rate *, % (95% CI)	68.6 (58.8-77.3)		

#### Decrease in tumor size in 65% patients<sup>2</sup>



CFTI - Cancer Therapy-Free Interval



 $<sup>^{\</sup>Lambda}$  Tumor assessments performed every 2 cycles until cycle 6 and every 3 cycles thereafter

<sup>•</sup> Disease Control Rate: Response or SD

J. Trigo et V. Subbiah et al - Lurbinectedin as second-line treatment for patients with small-cell lung cancer: a single-arm, open-label, phase 2 basket trial - Lancet Oncology 2020

<sup>2.</sup> Adapted from Luis Paz-Ares Presentation – ASCO 2019

#### **Zepzelca Already Treatment of Choice in 2L SCLC**

**SCLC** 

Low Rate of AEs and Manageable Hematological Safety Profile Despite Low Use of G-CSF 1,2

## Safety: Related or Unknown Adverse Events

Overall (n=105)	n (%)
AEs	89 (84.8)
- Grade ≥3	36 (34.3)
SAEs	11 (10.5)
AEs leading to death	0 (0.0)
AEs	2 (1.9)
- Grade ≥3	21 (22.1*)
Dose reductions #	25 (26.3*)
G-CSF	23 (21.9)
Transfusions (red blood cells and/or platelets)	10 (9.5)

Treatment Related (or Unknown)
Adverse Events (AEs) (>5% or Gr 3-4)

	Overall (n=105)	Gr 1-2 n (%)	Gr 3-4 n (%)
	Neutropenia	6 (5.7)	24 (22.9)
Hematological AEs *	Anemia	2 (1.9)	7 (6.7)
ALS	Thrombocytopenia	2 (1.9)	5 (4.8)
	Febrile neutropenia	_	5 (4.8)
	Fatigue	54 (51.4)	7 (6.7)
	Nausea	34 (32.4)	_
Non- Hematological AEs	Decreased appetite	22 (21.0)	-
	Vomiting	19 (18.1)	-
	Diarrhea	13 (12.4)	1 (1.0)
	Constipation	10 (9.5)	
	Pneumonia	-	2 (1.9)
	Alanine aminotransferase increased *	_	2 (1.9)
	Skin ulcer	_	1 (1.0)



<sup>\*</sup> Per protocol: dose had to be reduced in case of grade 4 neutropenia

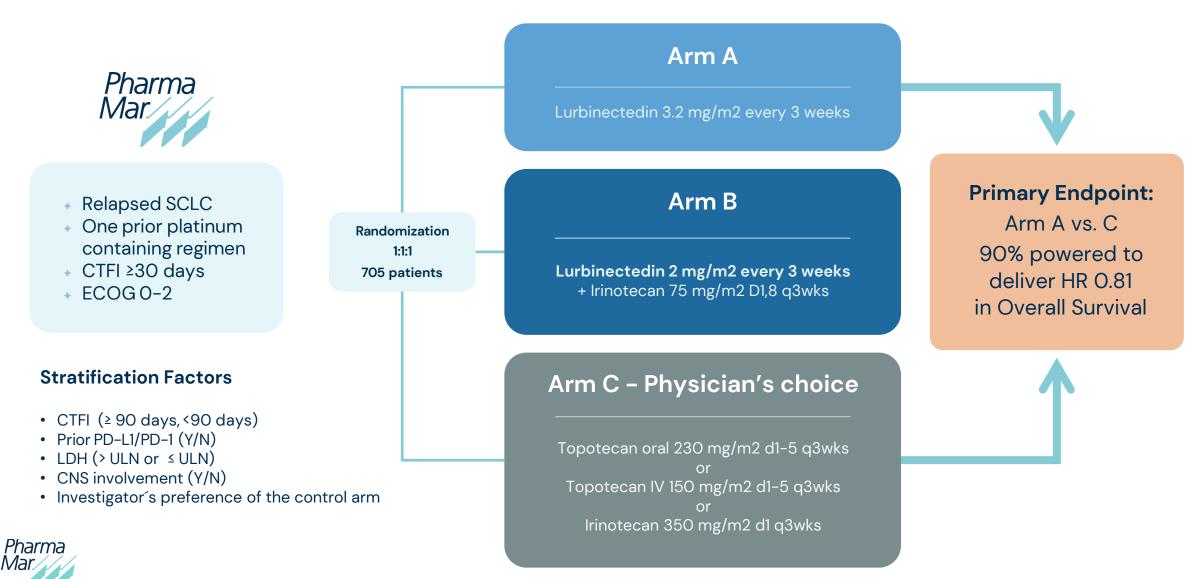
<sup>\*</sup> Lab abnormalities associated with a specific treatment, were considered a SAE, or were reasons for dose reduction or treatment delay

<sup>.</sup> J. Trigo et V. Subbiah et al - Lurbinectedin as second-line treatment for patients with small-cell lung cancer: a single-arm, open-label, phase 2 basket trial – Lancet Oncology 2020

<sup>2.</sup> ASCO 2019, Paz-Ares et al.

#### Zepzelca: Pathway to 2nd line in SCLC by EMA and Full Approval by FDA

Phase 3 (LAGOON) randomized trial







1st line-Maintenance Study in SCLC

#### SITC 2021: Lurbi-Atezo combo in relapsed SCLC (PoC trial)

- Phase I open label dose ranging trial in pts who had progressed on platinum. ECOG O-1
- Full dose Atezo + L2.5mg/m2 (n=5) followed by L3.2mg/m2 (n=21, full dose)

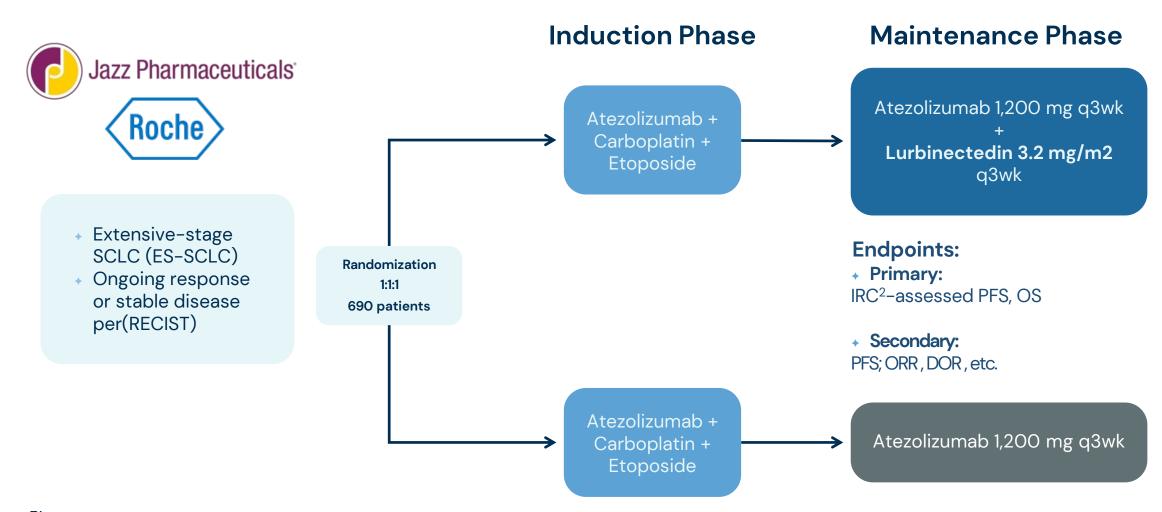
Response	N=26
CR	8% (2)
PR	50% (13)
ORR	58% (15)
SD	27% (6)
DCR	85%
PD	12% (3)
mPFS (8 censored)	4.93m



#### Lurbinectedin: First line positioning

SCLC

Phase 3 IMforte trial for First line-Maintenance SCLC





I. NCTO5091567

<sup>2.</sup> Independent Review Committee

#### Strategic importance of Zepzelca Phase 3s in SCLC

Potential treatment landscape after Phase 3s

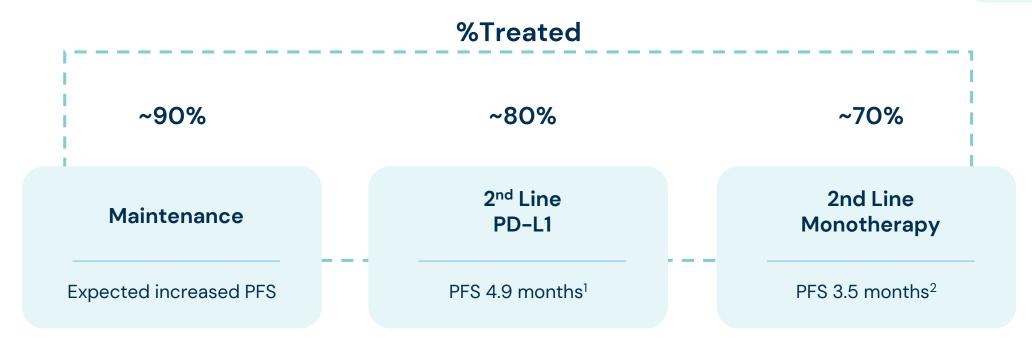
**SCLC** 



#### Zepzelca (Lurbinectedin) in Maintenance

**SCLC** 

Could broaden to address more / healthier Patients and Extend Duration of Treatment



Expect longer duration of treatment if Zepzelca progresses upstream

#### European rights fully owned by PharmaMar



Based on Poster 2SMALL (NCT04253145) phase I part: Lurbinectidin (LUR) in combination with Atezolizumab (ATZ) for second line Extensive Stage Small Cell Lung Cancer (ES-SCLC) patients (pts)





Malignant Pleural Mesothelioma Finalizing Trial Strategy



#### Zepzelca (Lurbinectedin) – Relapsed Malignant Pleural Mesothelioma

**MPM** 

A Rare Disease with limited available Therapeutic Options

Aggressively growing tumor ~ 80% of cases related to asbestos exposure



~3,000¹ patients diagnosed in the US per year

	1 <sup>st</sup> Line	2nd Line
FDA Approved	<ul> <li>Nivolumad + Ipilimumab</li> <li>Pemetrexed + Platinum</li> <li>Gemcitabine + Cisplatin</li> </ul>	• Pembrolizumab <sup>3</sup> (TMB high)
NCCN⁴ Guidelines	<ul> <li>Pemetrexed + platinum</li> <li>+ Bevacizumab<sup>4</sup></li> </ul>	<ul> <li>Pemetrexed³ (only in naïve patients)</li> <li>Vinorelbine</li> <li>Gemcitabine + Cisplatin</li> <li>Pembrolizumab</li> </ul>



Incidence

and ~11,000 in Europe<sup>2</sup>

	1 <sup>st</sup> Line	2nd Line
EMA Approved	<ul><li>Pemetrexed + Platinum</li><li>Nivolumab + Ipilimumab</li></ul>	
ESMO <sup>6</sup> Guidelines	<ul> <li>Pembro, Nivo or N</li> <li>Pemetrexed +/- Pl</li> <li>Gemcitabine +/-ra</li> <li>Vinorelbine</li> </ul>	atinum

**Phase 3 Trials** 

Atezolizumab<sup>5</sup>

Durvalumab<sup>5</sup>

Pembrolizumab<sup>5</sup>



- 1. www.cancer.org/content/dam/CRC/PDF/Public/8733.00.pdf
- 2. Daniel H Sterman, MDLeslie A Litzky, MDLarry R Kaiser, MD, "Epidemiology of malignant pleural mesothelioma" Epidemiology of malignant pleural mesothelioma UpToDate
- 3. NCCN Category 1

- 4. NCCN Guidelines v1.2022; All recommendations category 2A except where stated
- 5. Not approved in this indication
- 6. ESMO guidelines Nov 2021
- 7. Only in IO naive patients

- 42 patients progression on 1 prior platinum based therapy
- Lurbinectedin at 3.2 mg/m<sup>2</sup> every 3 weeks until progression/toxicity (I/O allowed)

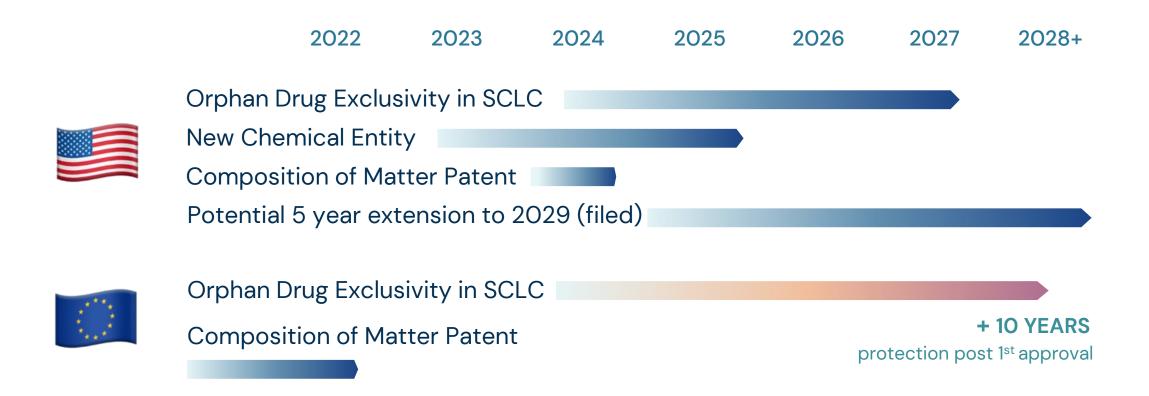
- Primary endpoint PFS at 12 weeks:
  - Primary endpoint met (p=0.015)
- mPFS 4.1 months
- + mOS 11.1 months
- + Grade 3-4 AEs (>10%):
- + Neutropenia 24%
- + Fatigue 17%
- + Febrile neutropenia 12%

Planning Phase 3 combo with IO



#### Zepzelca (Lurbinectedin) - Intellectual property

Life cycle management plans under way





#### **European experience:**

- Strong KOL connections in solid tumors
- Navigation of EU, UK and CH regulators
- Logistics in place for distribution
- Expertise in multi-language labelling
- Broad knowledge in reimbursement procedures, market access and negotiations in key European countries
- + Engaged in multiple negotiations for oncology assets in EU

#### Leveraging Commercial Infrastructure in Europe

PharmaMar positioned as a partner of choice in Europe



19 Regional Partners for Local Distribution









Development and regulatory expertise









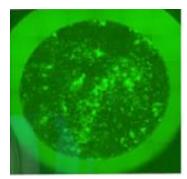






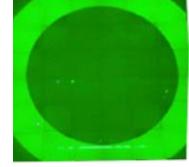
Plitidepsin in COVID-19 Patients Following Positive Multi-Center Clinical Trial

- SARS-COV2 cells co-opt EF1A from host to replicate
- + Positive multi-center clinical trial
  - Safety primary endpoint met for 3 doses
  - Viral load and CRP reduced
- Pivotal Phase 3 ongoing (Neptuno / NCTO4784559)



HCoV-229E infected cells







Cite as: K. M. White *et al.*, *Science* 10.1126/science.abf4058 (2021).

## Plitidepsin has potent preclinical efficacy against SARS-CoV-2 by targeting the host protein eEF1A

Kris M. White<sup>1,2\*</sup>†, Romel Rosales<sup>1,2\*</sup>, Soner Yildiz<sup>1,2</sup>, Thomas Kehrer<sup>1,2</sup>, Lisa Miorin<sup>1,2</sup>, Elena Moreno<sup>1,2</sup>, Sonia Jangra<sup>1,2</sup>, Melissa B. Uccellini<sup>1,2</sup>, Raveen Rathnasinghe<sup>1,2</sup>, Lynda Coughlan<sup>3</sup>, Carles Martinez-Romero<sup>1,2</sup>, Jyoti Batra<sup>4,5,6,7</sup>, Ajda Rojc<sup>4,5,6,7</sup>, Mehdi Bouhaddou<sup>4,5,6,7</sup>, Jacqueline M. Fabius<sup>4,6</sup>, Kirsten Obernier<sup>4,5,6,7</sup>, Marion Dejosez<sup>8</sup>, María José Guillén<sup>9</sup>, Alejandro Losada<sup>9</sup>, Pablo Avilés<sup>9</sup>, Michael Schotsaert<sup>1,2</sup>, Thomas Zwaka<sup>8</sup>, Marco Vignuzzi<sup>10</sup>, Kevan M. Shokat<sup>4,6,7,11</sup>, Nevan J. Krogan<sup>1,4,5,6,7†</sup>, Adolfo García-Sastre<sup>1,2,12,13+</sup>

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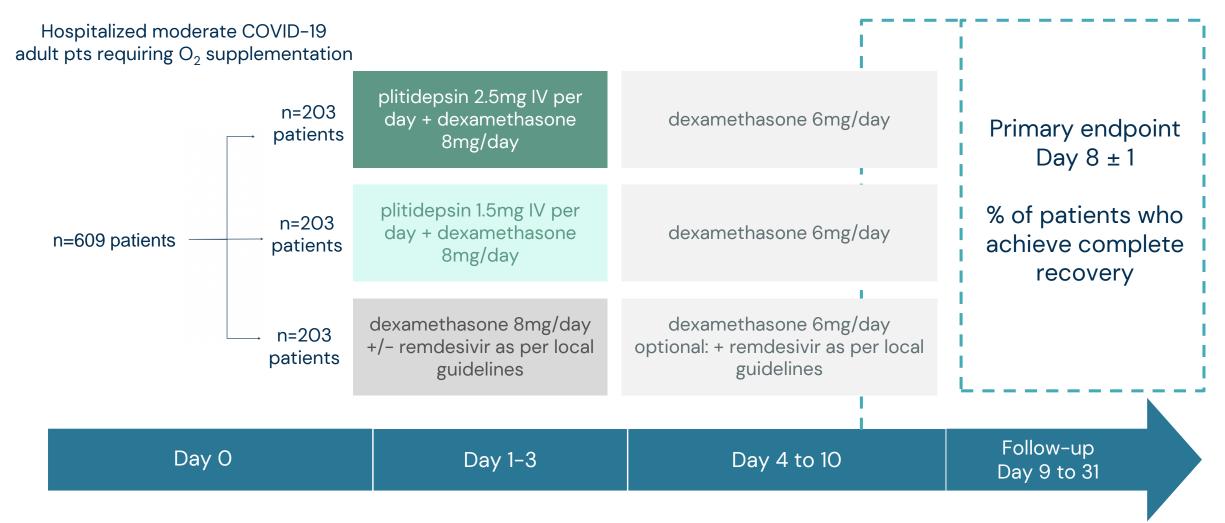
SARS-CoV-2 viral proteins interact with the eukaryotic translation machinery and inhibitors of translation have potent antiviral effects. Here we report that the drug plitidepsin (aplidin), which has limited clinical approval, possesses antiviral activity (IC $_{90}$  = 0.88 nM) 27.5-fold more potent than remdesivir against SARS-CoV-2 in vitro, with limited toxicity in cell culture. Through the use of a drug resistant mutant, we show that the antiviral activity of plitidepsin against SARS-CoV-2 is mediated through inhibition of the known target eEF1A. We demonstrate the in vivo efficacy of plitidepsin treatment in two mouse models of SARS-CoV-2 infection with a reduction of viral replication in the lungs by two orders of magnitude using prophylactic treatment. Our results indicate that plitidepsin is a promising therapeutic candidate for COVID-19.



Sources: Zhou et al; The Nucleocapsid Protein of Severe Acute Respiratory Syndrome Coronavirus Inhibits Cell Cytokinesis and Proliferation by Interacting with Translation Elongation Factor 1a; Journal if Virology, July 2008, p. 6962–6971, and Losada et al; Translation Elongation Factor eEF1A2 is a Novel Anticancer Target for the Marine Natural Product Plitidepsin; Scientific Reports 6:35100 10/7/16

#### Plitidepsin COVID-19 Phase 3<sup>1</sup> Study Design in COVID-19

#### Adult Patients with Moderate Disease





1. NCTO4784559

## Financials

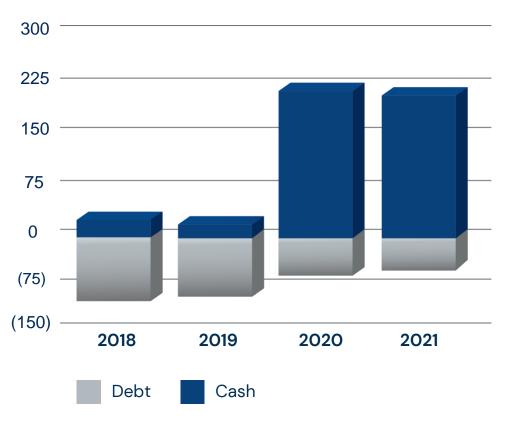




#### **Financials**

Well financed to support next stages of development

#### Robust Cash Position (€m)



#### Profitable (€m)







Lurbi Combo Atezo data presented at SITC	<b>/</b>
Zepzelca approved in additional countries UAE, Singapore, Australia, Canada	<b>/</b>
2 <sup>nd</sup> line Phase 3 SCLC trial initiation	<b>/</b>
Ecubectedin "First Patient In" Phase 2	<b>/</b>
Potential first Zepzelca sales milestone	<b>/</b>
Potential lurbinectedin approvals in other countries	<b>/</b>
Lurbi+Irinotecan Phase 2 update	2022 and beyond
Phase I new products in pipeline	2022
Potential in-licensing	2022
Further trials in Covid with plitidepsin	NA NA

#### Investment Case - Building the Next Phase of Growth



- + 3 approved drugs
- + Lurbinectedin in 3 Phase 3 trials; potentially all three filed for approval
- 2 in-licensed assets adding to revenue in Europe
- Ecubectedin in Phase 2/3 trials
- 2 new assets in the clinic



